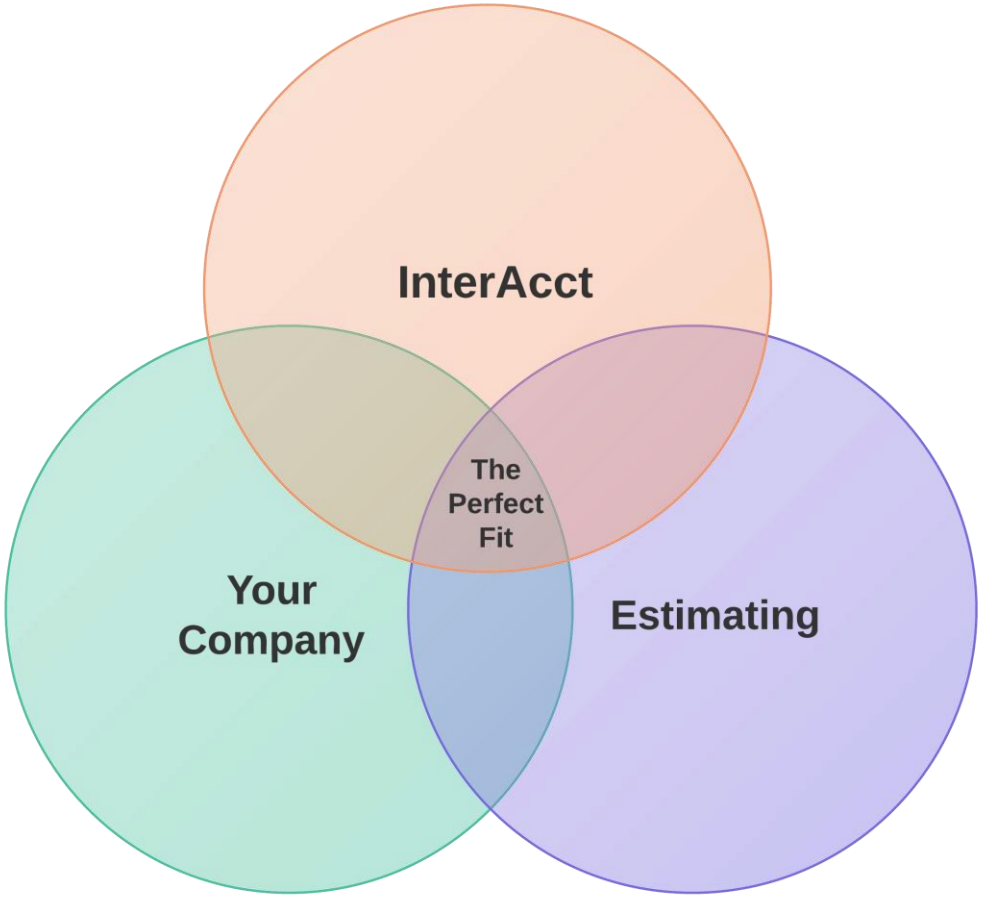
InterAcct for Quick Estimates

InterAcct Software Pty Ltd
ABN 47 003 411 658
B1a 15 Narabang Way
Belrose NSW 2085
Ph: 1300 66 26 26
support@interacct.com.au

InterAcct for Quick Estimating

Why InterAcct?

☑ **Integration**	InterAcct is fully integrated from generating Sales Leads, Sales Management, to Estimating, Quoting, Win/Loss Analysis, Purchasing, Invoicing and all other parts of the Accounting Process
☑ **Modular**	Estimating of Costs, Revenue and Profits is part of the 'Job Costing' module which can be added to any standard InterAcct system
☑ **Unlimited Estimates Per Job**	One job can have any number of Estimates, Detailed or Quick. InterAcct makes it easy to make a copy of one Estimate, to allow for minor changes while retaining the original
☑ **Phases**	Estimate totals can be summarised into 'Phases' (Sub-Jobs) and further broken down into Cost Items
☑ **Quick Estimating**	The 'Quick' Estimating option is ideal in the Pre-Sales situation where only a price indication is needed for a Prospect, without too much time



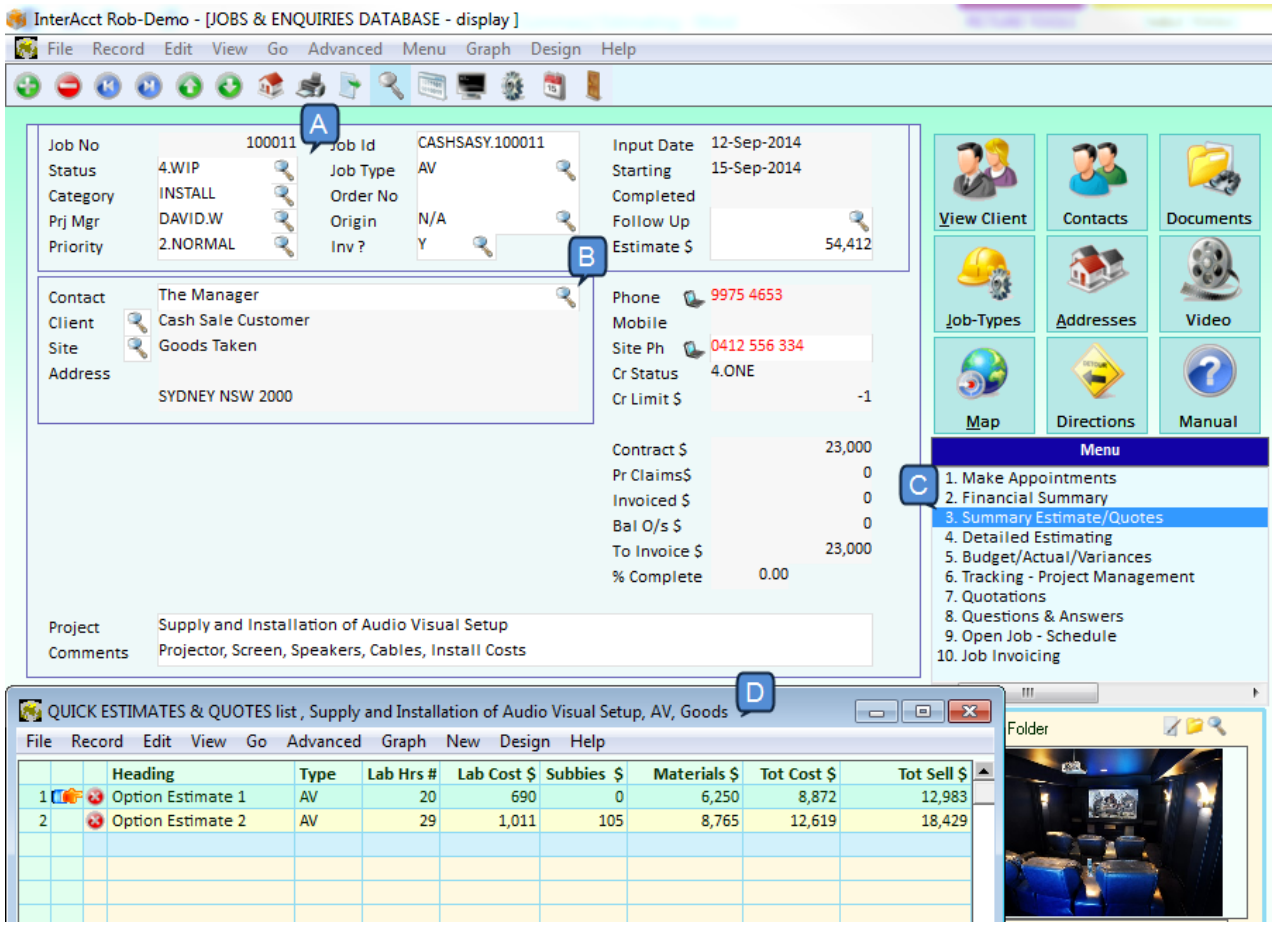
Job & Enquiry File

A Jobs & Enquiries are **stored by** Status, Category, Project Manager and Priority

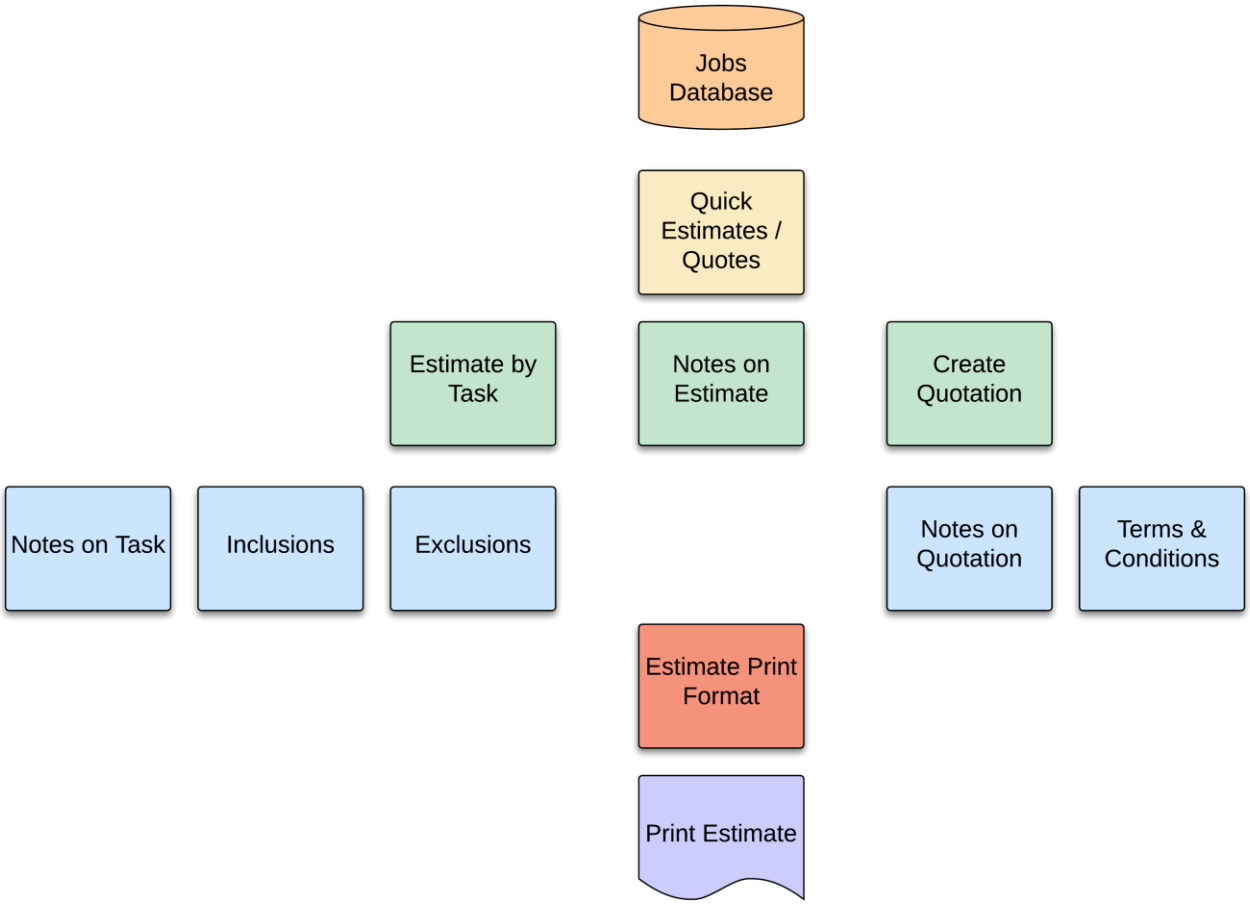
B A **Client** and **Main Contact** can be attributed to each Job.

C When Estimating, the User has a choice of **Summary (Quick)**, or **Detailed** Estimating, or Repair Work Tasks

D One job can have **any number** of Estimates and Quotes attached to it



Quick Estimating Structure



Key Features & Advantages

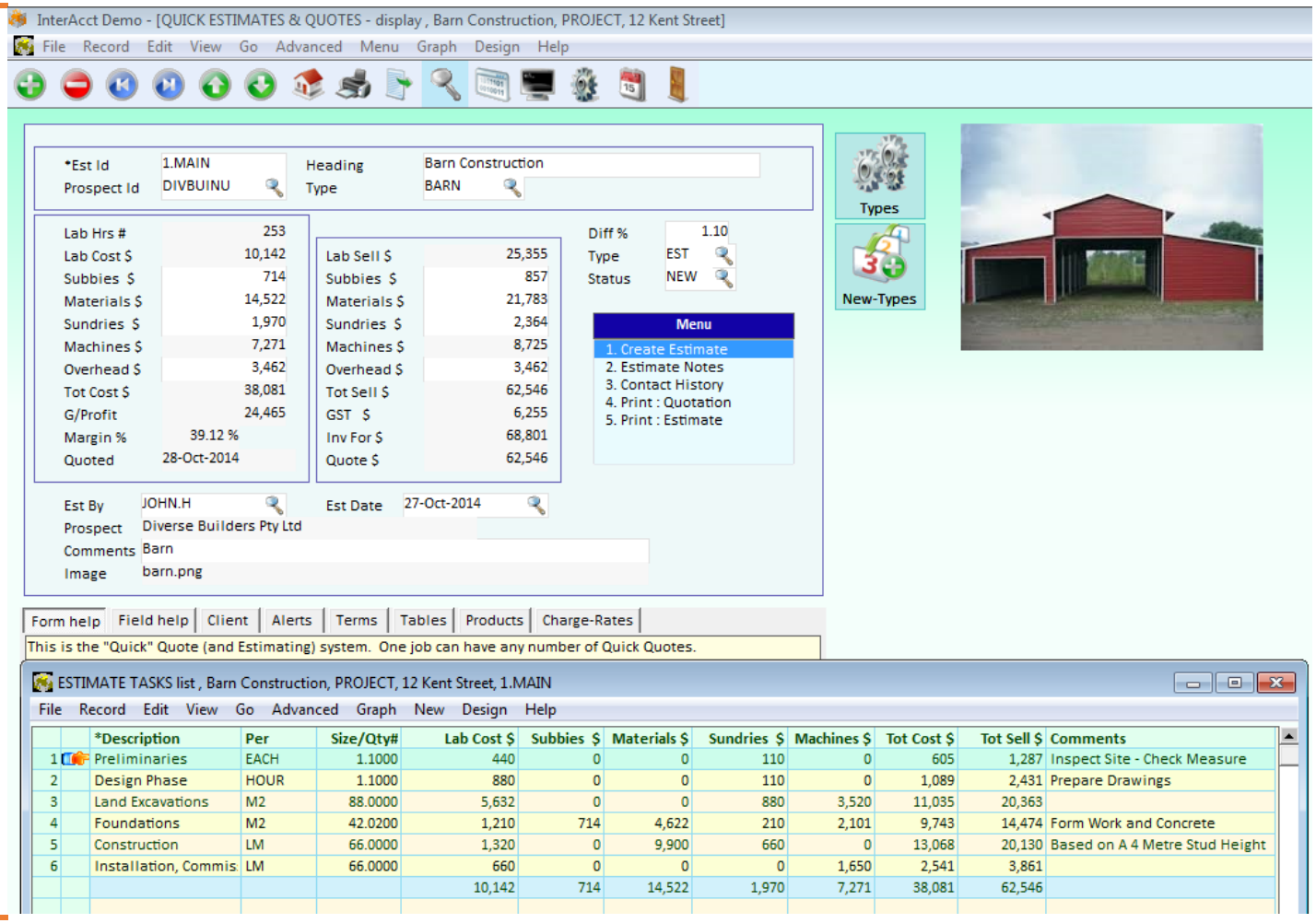
	Feature	Advantage	Base?
Summary Estimates	Quick Estimating	Forget the detail and quickly put together an Estimate / Quote based on tasks required by a job	Option
Degrees of Difficulty	Mark jobs with a Degree of Difficulty	The costs of the job can easily be scaled to a degree of difficulty. A difficulty of '1' would incur no changes to the cost, however a difficulty of '1.5' would enable costs to be estimated at + 50%	Option
Units of Measure	Measure a task by any type of unit	Measure a task and multiply the costs by the type of unit. For example, $5 a square metre	Option
Input Speed	Several quantities can be input at once	Save time by inputting all data at one time, for example: 2/4, 2, 7, 3/4 (= 29)	Option
Comments	Free form comments are available for use	Notes can be used when printing the quotation to be given to a Prospect for additional detail	Option
Quotation Types	Summarised or Detailed Formats	Choose between a summarised or detailed format when printing for a Prospect to show or hide task information	Option
Quotation Register	Automatic Update of Central Quotation Register	InterAcct stores all Quotations in a central register showing the probability of closing the deal, expected close date and when required date	Option
Images	Attach Images to a Quotation / Estimate	Show examples of what the completed job might look like, or attach drawing for the Prospect to review	Option

Screen 1: Quick Estimate Cost Item

Quick Estimate:
Each Quick Estimate is broken down into a number of Cost Items - being a 'Task'. A work task is by a unit of measure (e.g. M2) and can have a combination of costs associated with Direct Labour, Sub Contractors, Materials, Sundries and Machines – Plant & Equipment.

All that is required to input is the amount of units required by the job (e.g. M2). InterAcct then calculates the total cost including calculations from the mark-up % and the determined degree of difficulty

Standard Inclusions and Exclusions can be added to each task



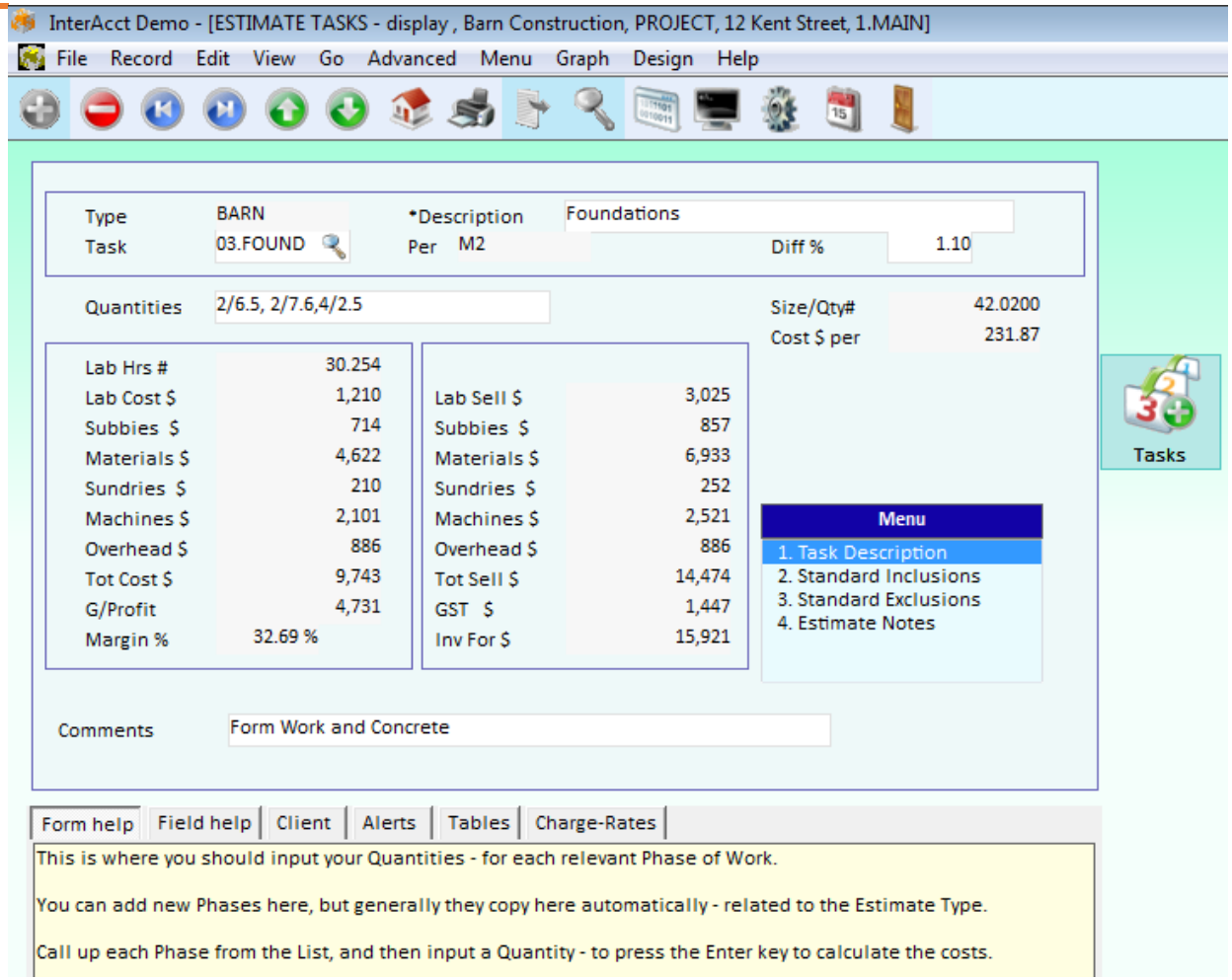
Screen 2: Work Tasks

Work Tasks:
In the "Getting Started" section, a list of your standard Job Types (e.g. "Barn") are created, for each Job Type, any number of standard Work Tasks is added.

When adding a new Job Enquiry, and doing a Quick Estimate / Quote, the Job Type is selected, allowing all of the standard Work Tasks to be copied to the Job Estimate.

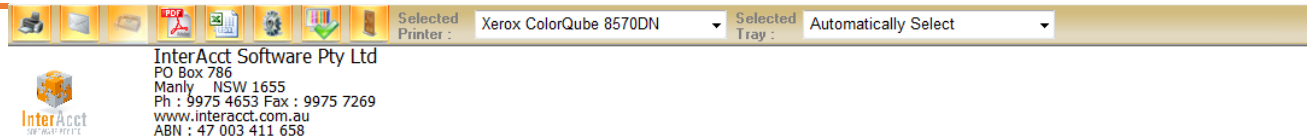
The user is then only required to input the Quantities for each Work Task, InterAcct's Estimate and Quote then calculate all values automatically.

If the Prospect decides they want a more detailed Quote a normal Detailed Estimate and Quote can be created, listing the Material items, etc.



Screen 3: Estimate Reports

Estimate:
The estimate can be printed showing either Cost or Sell Prices. The examples shown here show the Cost Estimate first, and one based on the Sell Prices.



InterAcct Software Pty Ltd
PO Box 786
Manly NSW 1655
Ph : 9975 4653 Fax : 9975 7269
www.interacct.com.au
ABN : 47 003 411 658

Job: 100010
Client: Diverse Builders Pty Ltd, Jaime Nielsen | Ph: 5862 2712 | Mob: | Site: 0413 443 544
Address: 12 Kent Street BROOKVALE NSW 2100
Project: Barn Construction | Description: Colourbond Steel - to House Car Collection
Est By: JOHN.H | Date 27/10/2014 Barn Construction Barn

Tasks		Per:	Diff%	Qty:	Hrs#	Labour $	Subbies $	Materials $	Sundries $	Machines $	O/H $	Total $
Preliminaries	Cost	EACH	1.10	1	11.00	440	0	0	110	0	55	605
	Revenue					1,100	0	0	55	0	55	1,287
Design Phase	Cost	HOUR	1.10	1	22.00	880	0	0	110	0	99	1,089
	Revenue					2,200	0	0	99	0	99	2,431
Land Excavations	Cost	M2	1.10	80	140.80	5,632	0	0	880	3,520	1,003	11,035
	Revenue					14,080	0	0	1,003	4,224	1,003	20,363
Foundations	Cost	M2	1.10	38	30.25	1,210	714	4,622	210	2,101	886	9,743
	Revenue					3,025	857	6,933	886	2,521	886	14,474
Construction	Cost	LM	1.10	60	33.00	1,320	0	9,900	660	0	1,188	13,068
	Revenue					3,300	0	14,850	1,188	0	1,188	20,130
Installation, Commissioning	Cost	LM	1.10	60	16.50	660	0	0	0	1,650	231	2,541
	Revenue					1,650	0	0	231	1,980	231	3,861
Totals	Cost				253.55	10,142	714	14,522	1,970	7,271	3,462	38,081
	Revenue					25,355	857	21,783	2,364	8,725	3,462	62,546
	Profit					15,213	143	7,261	394	1,454	0	24,465
	Margin %					60.00	16.69	33.33	16.67	16.66	0.00	39.12

Tasks	Per:	Diff%	Qty:	Hrs#	Labour $	Subbies $	Materials $	Sundries $	Machines $	O/H $	Total $
Preliminaries	EACH	1.10	1	11.00	1,100	0	0	132	0	55	1,287
Design Phase	HOUR	1.10	1	22.00	2,200	0	0	132	0	99	2,431
Land Excavations	M2	1.10	80	140.80	14,080	0	0	1,056	4,224	1,003	20,363
Foundations	M2	1.10	38	30.25	3,025	857	6,933	252	2,521	886	14,474
Construction	LM	1.10	60	33.00	3,300	0	14,850	792	0	1,188	20,130
Installation, Commissioning	LM	1.10	60	16.50	1,650	0	0	0	1,980	231	3,861
Totals				253.55	25,355	857	21,783	2,364	8,725	3,462	62,546
										+GST	6,255
										Quote $	68,801

Screen 4: Quotation Reports

Quotation:
The Quotation can be comprised of :

- ✓ Free format Notes
- ✓ Terms & Conditions
- ✓ A summarized, or detailed breakdown of the figures – by Task
- ✓ Inclusions and Exclusions by Task

Job Tasks:	Per:	Page Quote $	: 2 GST $	Total $
Preliminaries	EACH	1,287	129	1,416
Design Phase	HOUR	2,431	243	2,674
Land Excavations	M2	20,363	2,036	22,399
Foundations	M2	14,474	1,447	15,921
Exclusions:				
Rock Excavation		*Removal of any rock found*		
Construction	LM	20,130	2,013	22,143
Installation, Commissioning	LM	3,861	386	4,247
Total $		**62,546**	**6,254**	**68,800**

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Page : 1
Date : 28/10/2014
Ref : 100010

Mr Jaime Nielsen
Manager
Diverse Builders Pty Ltd
PO Box 196
NUMURKAH VIC 3636

Dear Jaime,

Re: Barn Construction
Used for motor vehicle storage

This is a free format area to input notes on this quotation.

Any number of lines can be added.

This barn will be constructed out of Colourbond Steel with a steel frame.
The floor will be concreted.
It will include a roller security door.

Payment Terms
A 20% deposit is required upon contract acceptance.
A further 20% is required once the foundations have been completed.
A 40% payment is required once the roof has been completed
The final payment is required once the building is completely secured.

Quotation	**$**	**62,546**
GST	**$**	**6,255**
Quote Total	**$**	**68,801**

Regards,

John Hibbon
Sales Manager



InterAcct Pricing (Per User)

Users	Base InterAcct	Job Costing, Estimating, Quoting (A)	Costing by Phase (B)	Building Repairs, Insurance Claims (C)
1	$1,650 (15-25)	+ $550 (10)	+ $385 (5)	+ $275 (2-3)
2-3	$1,100 (20-30)	+ $550 (10)	+ $385 (5)	+ $275 (2-3)
4	$825 (20-30)	+ $413 (10)	+ $275 (5-8)	+ $207 (2-3)
5-9	$660 (25-35)	+ $330 (10-15)	+ $220 (5-8)	+ $165 (3-5)
10-19	$550 (30-40)	+ $303 (10-15)	+ $193 (5-8)	+ $138 (3-5)
20-49	$440 (40-60)	+ $275 (10-15)	+ $165 (10-15)	+ $110 (3-5)
50+	$385 (50-75)	+ $253 (15-25)	+ $143 (10-20)	+ $99 (5-10)

Software Pricing

Software Pricing is per Computer Network "User" as defined in the above table. The optional software modules (e.g. Job Cost Estimating) require the Base InterAcct as well, and are purchased based on the number of base Network Users. Prices are all ex GST.

+ Annual Support Pricing

Yearly support is calculated at 20% of purchase price, with no CPI annual increases. Support is reduced by 30% after 3 years. For example a single User (with just the base InterAcct) would be ($1,650 x 20%) = $330

+ Implementation & Training Budget

The (Number) denotes the estimated min/max hours of Implementation & Training required in the budget per installation / module (not per User). Implementation / training "Advanced" is currently charged at the average rate of $180 per hour.

Modules

There is a wide variety of software modules available for purchase, talk to InterAcct staff about your specific software needs.

Request a Cost Estimate:

InterAcct Software Pty Ltd

Toll Free: 1300 66 26 26
Email: sales@interacct.com.au **Web:** http://www.interacct.com.au