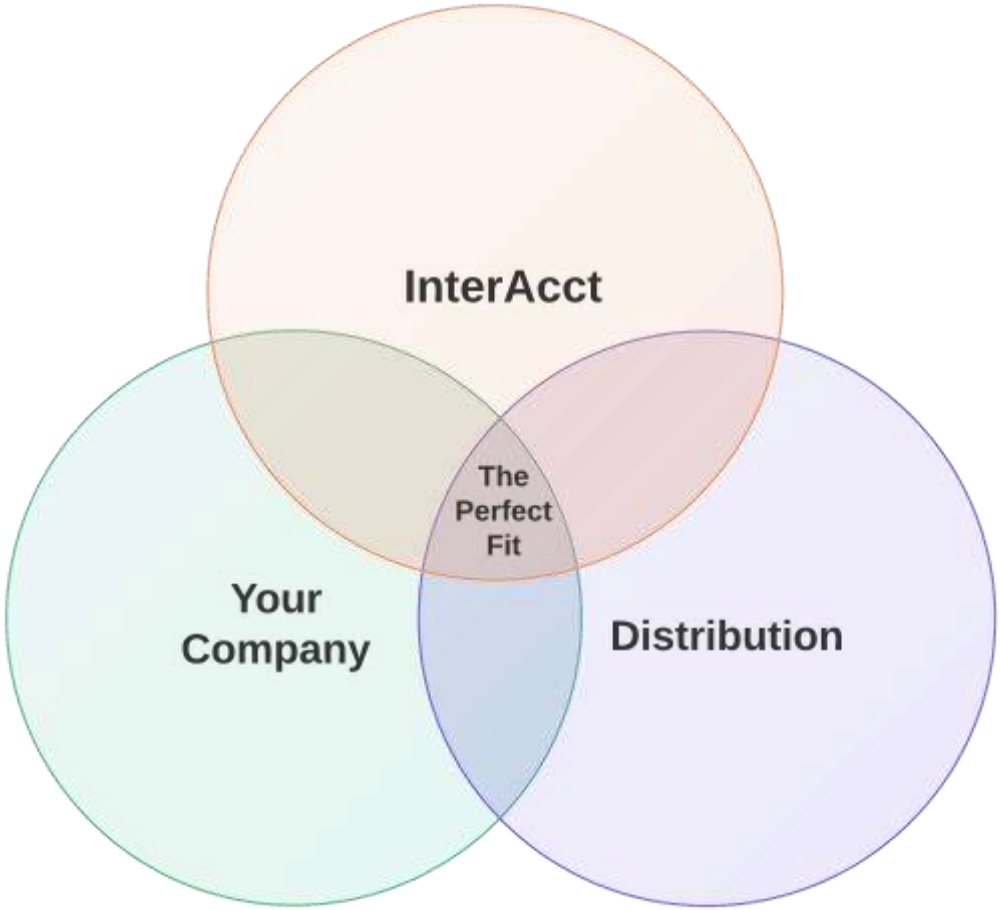
InterAcct for Distribution

Why InterAcct?

- ☑ **Integrated** — One integrated database of information to record new enquiries, estimating, quoting, Stock Control, accounting, and management information
- ☑ **Simple** — Very simple to use - with no special training required
- ☑ **Flexible** — The database - files/fields and reports can be easily personalised to suit you
- ☑ **Practical** — Designed by a qualified accountant and award winning business mined people (not traditional programmers)
- ☑ **Reliable** — The Australian designed software has been thoroughly tested over many years and represents "*leading edge*" software design



InterAcct Flow Chart

'InterAcct is scalable for both small and medium sized businesses'

How Flexible can my pricing be?
You are able to have pricing setup with:

- ✓ Quantity Buy Breaks
- ✓ Client specific client pricing
- ✓ Buying groups discount levels
- ✓ Custom Discounts on order lines
- ✓ Sales kits with their own price.

And this is all before we even make a change to the standard software.

Business Accounting System :
All aspects of your business and accounting information needs are integrated into the same (simple to use) database



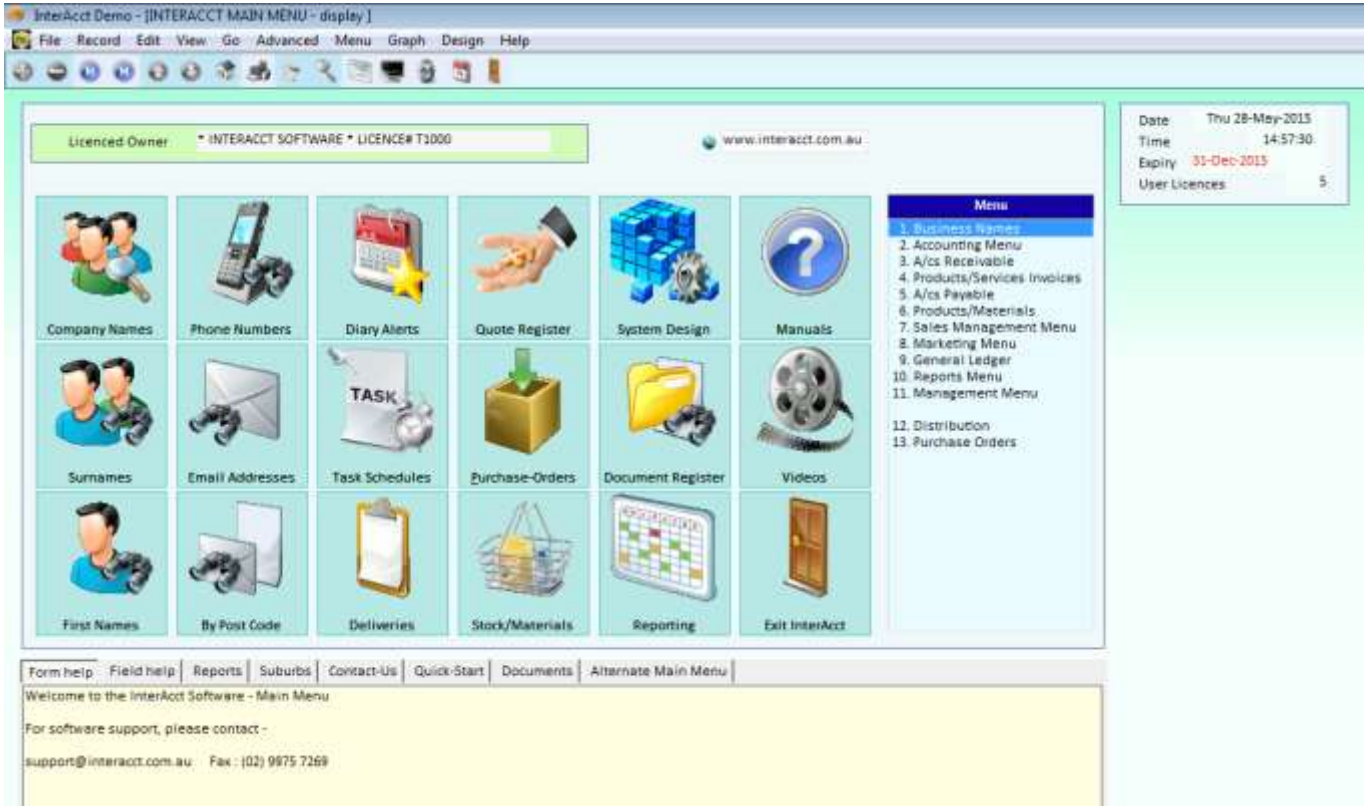
Key Features & Advantages

	Feature :	Advantage :	
Pricing	Multi-level Customer Pricing, including Contract Pricing by Product and Quantity Break Pricing	Ensures the customer gets the correct pricing. Discretionary discounts given are highlighted	Pricing
Profit Control	Monitors Gross Profit Margin with warning message if minimum margin is not met	Net Profit after profit share / commission and overhead recovery can also be shown	Profit Control
Sales Bundles	Sell a product as a bundle of other saleable products	Updates Sales Analysis by the components used in the Sales Bundle	Sales Bundles
Sheets / Lengths	Sale of products where the unit of measure is a sheet or length, M2 and Linear	Allows for faster data entry of multiple lengths	Sheets / Lengths
Serial / Batch	Sale of products by Serial or Batch Number. This may involve a Colour Dye Batch such as used in Carpets, or include a Use-By Date for products which expire	Serial number used can update the customer's Equipment Register for Service / Maintenance	Serial / Batch
Product Required	Backorders are identified immediately with a product which needs to be purchased or manufactured	InterAcct has the ability to automatically create Purchase Orders or create a Production Job	Product Required
Questions / Answers	A standard list of Questions can be linked to a Sales Order, requiring Answers to be entered	Useful when the Operator needs to be prompted to gather more information about an Order	Questions / Answers
Standing Order	A customer can have a standard list of products they normally order copied to a new Sales Order	Only input required is the Quantity for each product sales line item	Standing Order
Fashion	Product Sales Line Items can relate to the Fashion Industry where you input Style, Colour, Size Matrix	Useful for selling clothes, shoes, only input required is the quantity for speed	Fashion
Reconciliation	Printed Delivery Dockets and Invoices show Quantity Ordered, Backordered, and Despatched	The customer is able to be fully aware of the current status of their Order	Reconciliation
	Feature :	Advantage :	
Quick Invoice	The Base InterAcct system includes the 'Quick' Invoicing system which is useful for Counter Sales	Simple to use with minimal keystrokes to create a new Sales Invoice	Quick Invoice
Pricing	Multi-level Customer Pricing, including Contract Pricing by Product and Quantity Break Pricing	Ensures the customer gets the correct pricing. Discretionary discounts given are highlighted	Pricing
Profit Control	Monitors Gross Profit Margin with warning message if minimum margin is not met	Net Profit after profit share / commission and overhead recovery can also be shown	Profit Control
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Screen 1: InterAcct Main Menu (one example)

Concise, Simple :

- ✓ Select Menu by mouse click or number selection
- ✓ Change colours, graphics to suit
- ✓ Menus will change depending on the software modules to elect to purchase/use
- ✓ Security access rights can be defined by Operator



Screen 2: Sales Order Header

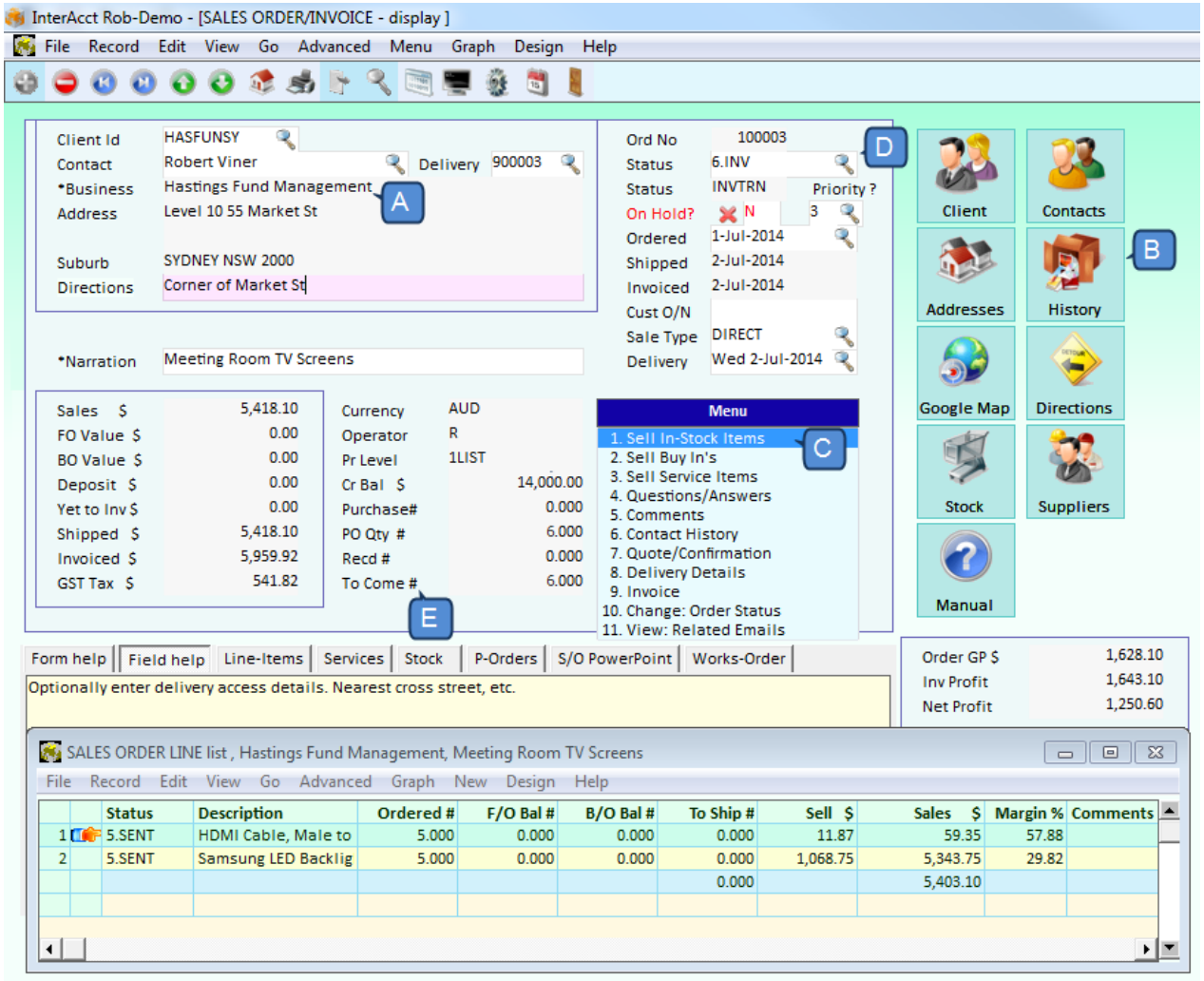
A **Automatic** population of fields according to the Client / Contact

B See the previous **Purchase History** of a customer – products and prices paid.

C See Existing Products, Related Services, or Sell New **Buy-In product items**

D The Order Status can be a Quote, then **changed** to be an Order (or Lost Sale)

E **Monitor backorders** when stock arrives and is ready to ship, plus forward orders



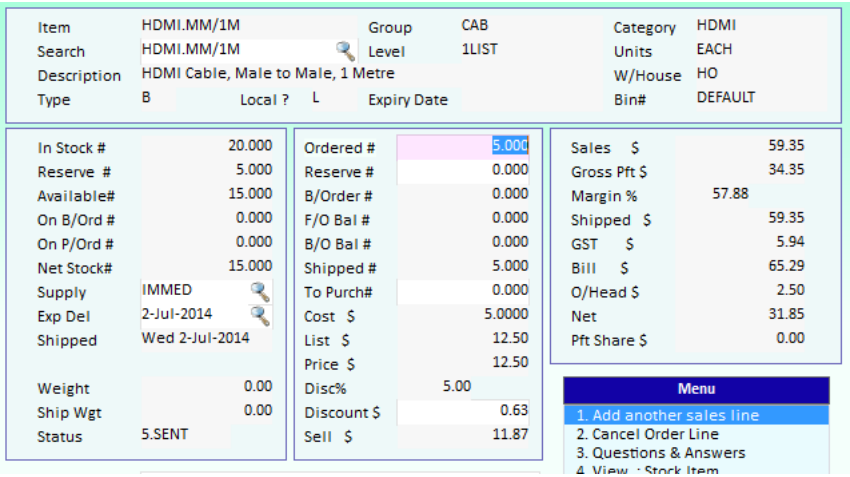
Screen 3: Sales Order Lines

Sell In-Stock Items:

Search on Product Items by any of their ‘Also Known As’ codes and descriptions.

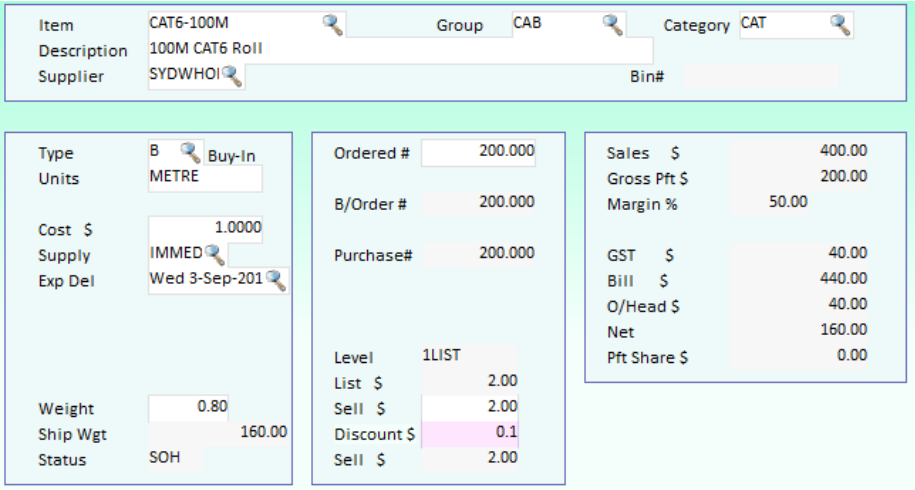
Copies in current stock available position and correct pricing immediately, calculating any backorder

Input a discretionary discount as a percentage and / or dollar amount



Sell Buy-In’s:

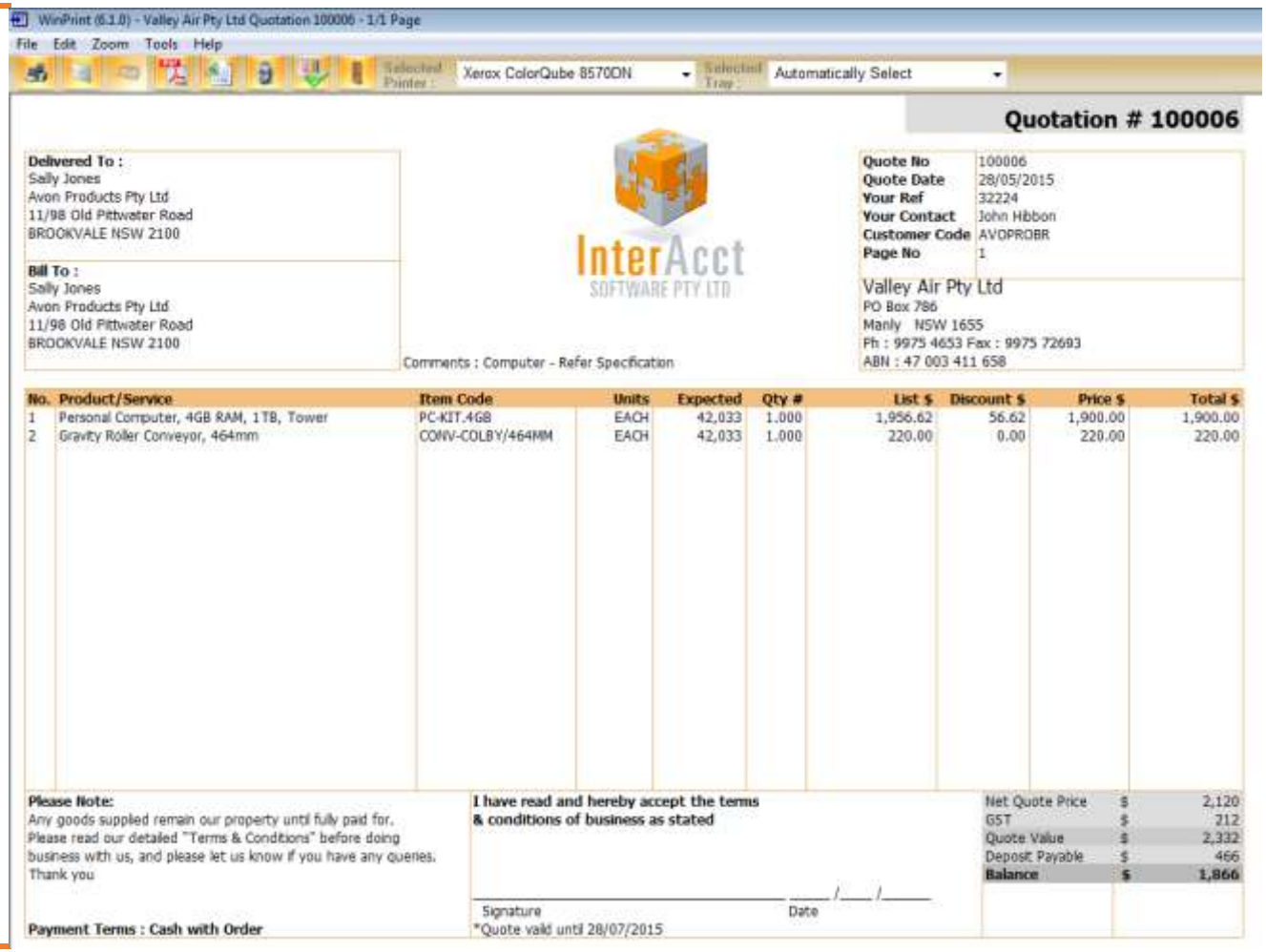
InterAcct has the capability to sell items which need to be bought for a specific sale. Conveniently, it will add this item to back orders, reserve the stock and also calculate the gross / net profit and margin % for the bought item



Screen 4: Quotations

Quotes:

Under the Sales order system you are able to print Quotes, Order Confirmations, Pro-Forma invoices, Picking Slip, Delivery Dockets, Delivery Labels and Invoices.



WinPrint (6.1.0) - Valley Air Pty Ltd Quotation 100006 - 1/1 Page

File Edit Zoom Tools Help

Selected Printer : Xerox ColorQube 8570DN Selected Tray : Automatically Select

Quotation # 100006

Delivered To :
Sally Jones
Avon Products Pty Ltd
11/98 Old Pittwater Road
BROOKVALE NSW 2100

Bill To :
Sally Jones
Avon Products Pty Ltd
11/98 Old Pittwater Road
BROOKVALE NSW 2100

InterAcct SOFTWARE PTY LTD

Quote No	100006
Quote Date	28/05/2015
Your Ref	32224
Your Contact	John Hibbon
Customer Code	AVOPROBR
Page No	1

Valley Air Pty Ltd
PO Box 786
Manly NSW 1655
Ph : 9975 4653 Fax : 9975 72693
ABN : 47 003 411 658

Comments : Computer - Refer Specification

No.	Product/Service	Item Code	Units	Expected	Qty #	List $	Discount $	Price $	Total $
1	Personal Computer, 4GB RAM, 1TB, Tower	PC-KIT.4GB	EACH	42,033	1.000	1,956.62	56.62	1,900.00	1,900.00
2	Gravity Roller Conveyor, 464mm	CONV-COLBY/464MM	EACH	42,033	1.000	220.00	0.00	220.00	220.00

Please Note:
Any goods supplied remain our property until fully paid for.
Please read our detailed "Terms & Conditions" before doing business with us, and please let us know if you have any queries.
Thank you

Payment Terms : Cash with Order

I have read and hereby accept the terms & conditions of business as stated

Signature Date

*Quote valid until 28/07/2015

Net Quote Price	$	2,120
GST	$	212
Quote Value	$	2,332
Deposit Payable	$	466
Balance	**$**	**1,866**

Screen 5: Picking Slip

Picking Slip:

Notification to the Warehouse of the goods that need to be picked and packed.

- ✓ Automatically suggests what should be picked based on stock values, with options to overwrite.
- ✓ Weight of items
- ✓ Carrier Info
- ✓ Sign off as well as check.

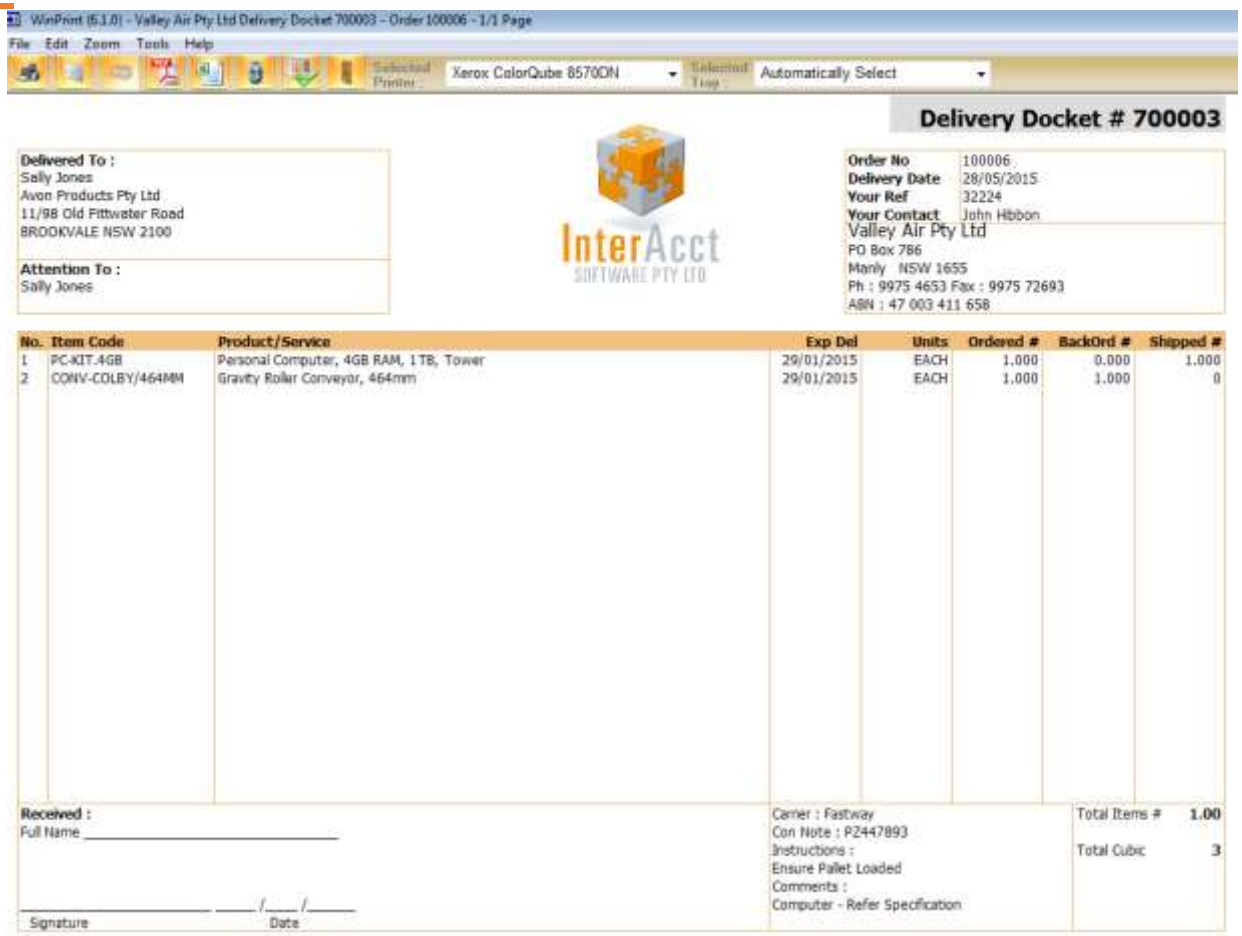


Screen 6: Delivery Docket

Delivery Docket:

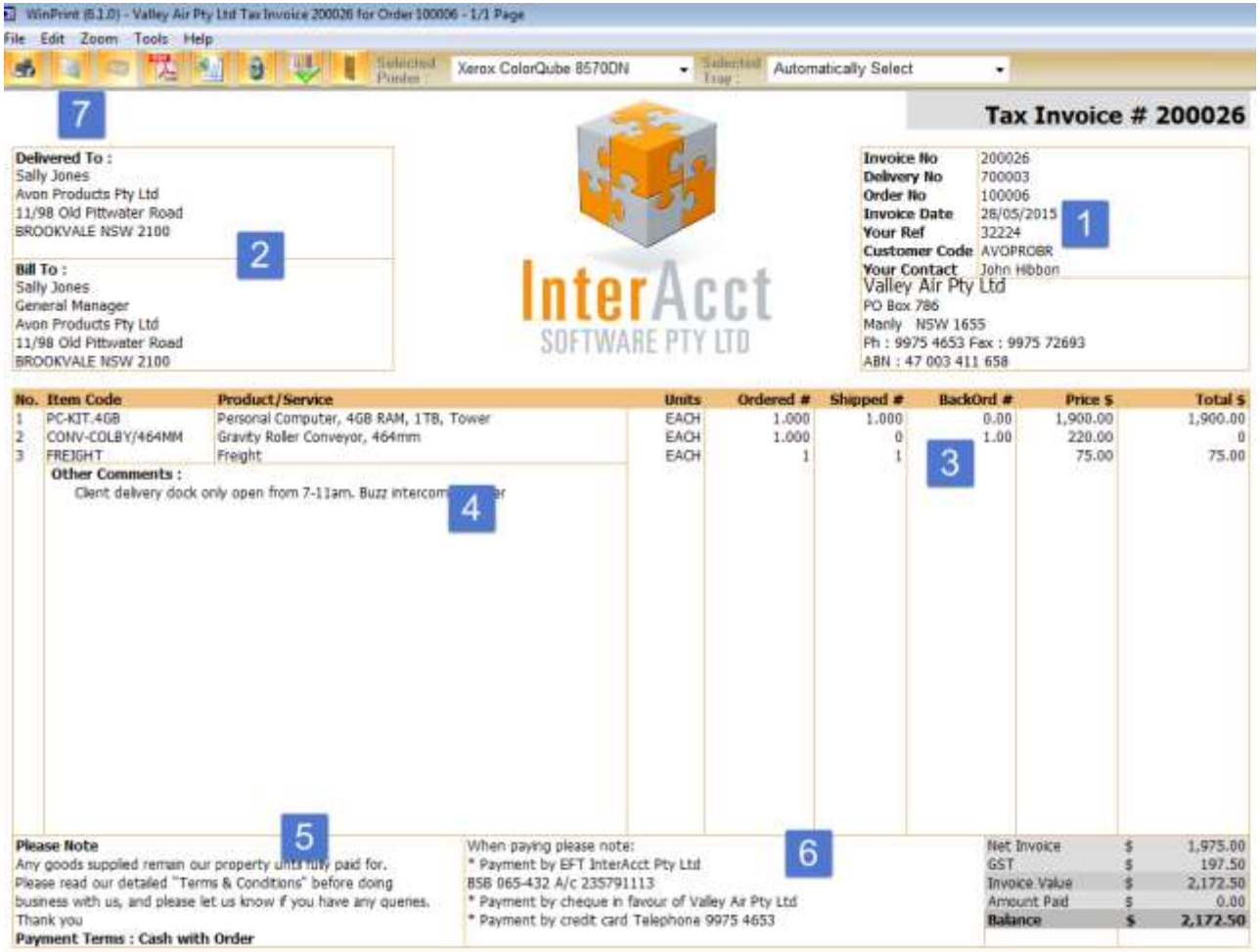
The Sales order Distribution system allows for Multiple deliveries for one client order.

- ✓ Order number remains the same between different deliveries.
- ✓ Clients Reference number also remains between the orders.
- ✓ Option to Charge freight for each delivery or choose to only charge it on some.
- ✓ Invoices and Delivery Dockets display backorder quantities so you clients are aware of what is still outstanding.



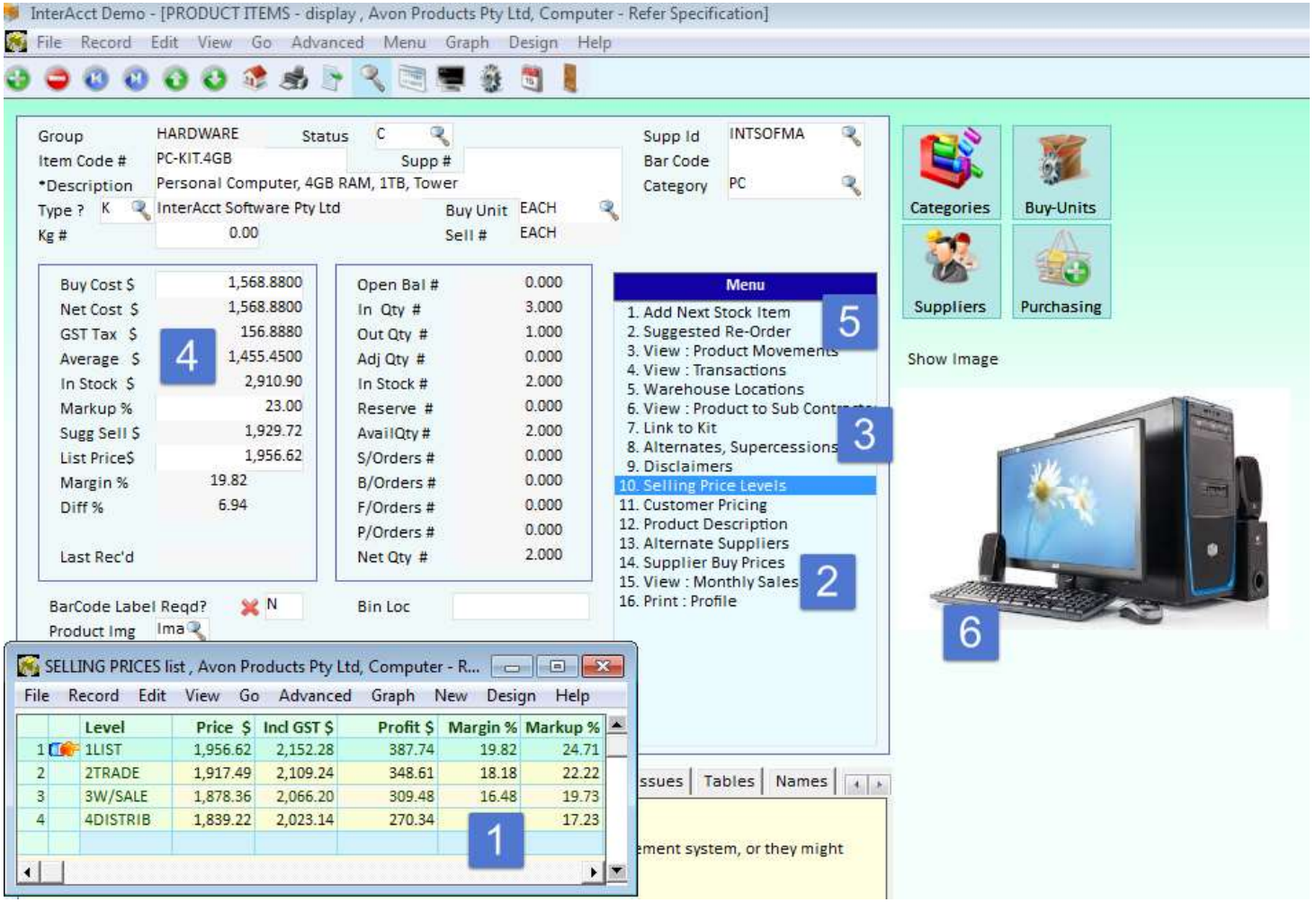
Screen 7: Sales Invoice

1. Multiple Reference numbers for the order (Order, Delivery, client Purchase order)
2. Different Delivery Address to Billing Address
3. Order / Back order information.
4. Custom Invoice notes.
5. Standard Terms and Conditions that can be changed for all invoices.
6. Banking details.
7. Email or Print direct from Preview.



Screen 8: Product Setup

1. Multiple Price Levels
2. Monthly Sales Summaries
3. Alternate Search options.
4. Weighted Average Stock Costing.
5. Min/Max Order Levels.
6. Product Images.



Screen 9: InterAcct – Credit Control

File Edit Zoom Tools Help

Selected Printer : Xerox ColorQube 8570DN Selected Tray : Automatically Select

InterAcct Software Pty Ltd
PO Box 786
Manly NSW 1655
Ph : 9975 4653 Fax : 9975 7269
www.interacct.com.au
ABN : 47 003 411 658

Credit Control Report for Corporate Enterprises Pty Ltd

as at 14/03/2014

Page : 2
Printed : 14/03/2014

Contact Name Kenneth Carruthers
Position General Manager
Phone (02) 9976 4433
Mobile 0413 223 332
Payment Terms 30 Days from Invoice Date
Credit Limit $ 20,000.00

Aged Invoice Details

Inv. Date	Reference	Invoiced $	Receipt $	Adj. $	Balance $	Exp. Receipt	O/due #	Cust Ref	Contact Name	Narration
15/10/2013	200008	385.00	0.00	0.00	385.00	30/11/2013	104	12214	Malcolm Salberg	Deposit on Commencement
21/10/2013	200100	2,344.00	0.00	0.00	2,344.00	30/11/2013	104		Larry Jones	Opening Balance
12/12/2013	200106	544.00	500.00	0.00	44.00	31/01/2014	42		Larry Jones	Opening Balance
12/01/2014	200124	456.76	0.00	0.00	456.76	28/02/2014	14		Larry Jones	Opening Balance
21/02/2014	200133	390.50	0.00	0.00	390.50	31/03/2014	-		Kenneth Carruthers	Metal Fabrication Job
21/02/2014	200144	550.00	0.00	0.00	550.00	31/03/2014	-		Kenneth Carruthers	Repairs to Refrigeration
21/02/2014	200155	3,666.30	0.00	0.00	3,666.30	31/03/2014	-		Kenneth Carruthers	Air Conditioning Unit
21/02/2014	200166	7,321.60	0.00	0.00	7,321.60	31/03/2014	-		Denise Redmond	Kitchen Appliances
04/03/2014	200177	330.00	0.00	0.00	330.00	30/04/2014	-		Malcolm Salberg	Tubing
14/03/2014	200210	858.73	0.00	0.00	858.73	13/04/2014	-	12214	Sally West	Final Invoice on Completion
Totals		16,846.89	500.00	0.00	16,346.89					

Current Ageing Analysis

	Avg. Days #	MARCH $	FEBRUARY $	JANUARY $	PRIOR $	Total $
Total Balance Outstanding	41.66	1,188.73	11,928.40	456.76	2,773.00	16,346.89
Total Overdue Balance	90.43	0.00	0.00	456.76	2,773.00	3,229.76

Historical Ageing Analysis

	Avg. Days #	Current $	1 Month $	2 Months $	3+ Months $	Total $
28/02/2014	30.71	11,928.40	456.76	44.00	2,729.00	15,158.16
31/01/2014	90.27	456.76	44.00	0.00	2,729.00	3,229.76
31/12/2013	71.01	44.00	0.00	2,729.00	0.00	2,773.00

Payment Commitments

Date	Amount $	Expected	Made by	Commitment Made	Action Required
13/03/2014	3,229.76	14/03/2014	Denise Redmond	Direct Bank Transfer Today	Check Bank Account for Funds Received
04/03/2014	3,229.76	11/03/2014	Kenneth Carruthers	Cheque In the Mail	Sent Copy of Invoice(S)

Screen 10: InterAcct – Financial Reporting (example)

Jumbo Constructions Pty Limited
432 Red Street
Richmond VIC 3121
PH : (03) 9421-0322 FAX : (03) 9421-4322
www.jomboconstruct.com.au- info@jomboconstruct.com.au
ABN : 55 903 012 595

Trading Statement
Crows Nest
For Period Ending 19 February,2005/06

Date : 16/08/2006
Printed : 2:05:40 PM
Page : 1

Month to Date					Account	Year to Date				
Last Year	Variance	Budget	Actual	% of Sales	Description	% of Sales	Actual	Budget	Variance	Last Year
					Sales Revenue :					
					Products & Services					
95,554.63	-92,518.37	188,073.00	95,554.63	115.60	Sales Revenue	100.42	785,740.58	1,433,936.00	-648,195.42	785,740.58
2,518.20	-317.80	2,836.00	2,518.20	3.05	Sales - Services	3.19	24,939.37	26,942.00	-2,002.63	24,939.37
-17,144.48	-17,144.48		-17,144.48	-20.74	Discount Given	-5.50	-43,025.87		-43,025.87	-43,025.87
1,731.81	-1,418.19	3,150.00	1,731.81	2.10	Sales - Delivery Fees	1.90	14,828.48	24,106.00	-9,277.52	14,828.48
82,660.16	**-111,398.84**	**194,059.00**	**82,660.16**	**100.00**	**Total Products & Services**	**100.00**	**782,482.56**	**1,484,984.00**	**-702,501.44**	**782,482.56**
					Sundry Revenue					
				0.00	Other Income	0.00				
				0.00	**Total Sundry Revenue**	**0.00**				
82,660.16	**-111,398.84**	**194,059.00**	**82,660.16**	**100.00**	**Total Sales Revenue :**	**100.00**	**782,482.56**	**1,484,984.00**	**-702,501.44**	**782,482.56**
					Direct Cost of Sales :					
					Cost of Goods Sold :					
48,957.79	45,353.21	94,311.00	48,957.79	59.23	Purchases	47.09	368,504.03	721,689.00	353,184.97	368,504.03
				0.00	Purchase Variance	0.23	1,779.69		-1,779.69	1,779.69
				0.00	Closing Stock	3.27	25,600.71		-25,600.71	25,600.71
48,957.79	**45,353.21**	**94,311.00**	**48,957.79**	**59.23**	**Total Cost of Goods Sold :**	**50.59**	**395,884.43**	**721,689.00**	**325,804.57**	**395,884.43**
48,957.79	**45,353.21**	**94,311.00**	**48,957.79**	**59.23**	**Total Direct Cost of Sales :**	**50.59**	**395,884.43**	**721,689.00**	**325,804.57**	**395,884.43**
33,702.37	**-156,752.05**	**99,748.00**	**33,702.37**	**40.77**	**GROSS PROFIT**	**49.41**	**386,598.13**	**763,295.00**	**-1,028,306.01**	**386,598.13**
					Operating Expenses :					
					Employee Expenses					

InterAcct Pricing (Per User)

Users	Base InterAcct	Retail Point of Sale [I-POS] (A)	Sales Order Distribution (B)	Serial / Batch Numbers (C)
1	$1,500 (15-25)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
2-3	$1,000 (20-30)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
4	$750 (20-30)	+ $375 (10)	+ $250 (5-8)	+ $188 (2-3)
5-9	$600 (25-35)	+ $300 (10-15)	+ $200 (5-8)	+ $150 (3-5)
10-19	$500 (30-40)	+ $275 (10-15)	+ $175 (5-8)	+ $125 (3-5)
20-49	$400 (40-60)	+ $250 (10-15)	+ $150 (10-15)	+ $100 (3-5)
50+	$350 (50-75)	+ $230 (15-25)	+ $130 (10-20)	+ $90 (5-10)

Software Pricing

Software Pricing is per Computer Network "User" as defined in the above table. The optional software modules (eg, Sales Order Entry) require the Base InterAcct as well, and are purchased based on the number of base Network Users. Prices are all ex GST.

+ Annual Support Pricing

Yearly support is calculated at 20% of purchase price, with no CPI annual increases. Support is reduced by 30% after 3 years. For example a single User (with just the base InterAcct) would be ($1,500 x 20%) = $300

+ Implementation & Training Budget

The (Number) denotes the estimated min/max hours of Implementation & Training required in the budget per installation / module (not per User). Implementation / training "Advanced" is currently charged at the average rate of $160 per hour.

Modules

There is a wide variety of software modules available for purchase, talk to InterAcct staff about your specific software needs.

Request a Cost Estimate:

InterAcct Software Pty Ltd

Toll Free: 1300 66 26 26 **After Hours:** 0412 578 622
Email: sales@interacct.com.au **Web:** http://www.interacct.com.au