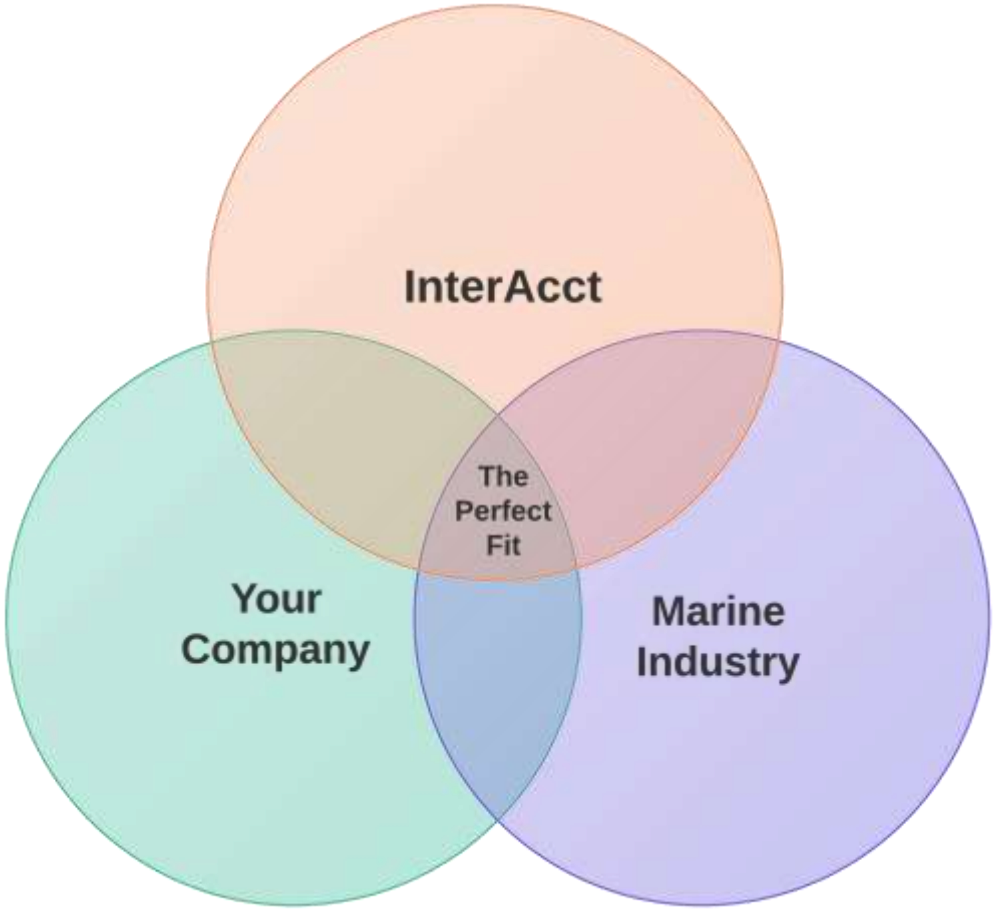
InterAcct for Marine

Why InterAcct?

☑ **Boat Database**	InterAcct's optional Marine module contains a boat database integrated with the Customer and Job databases
☑ **Boat Jobs**	Each job performed on a boat can be broken down into separate Work Tasks and assigned to different employees
☑ **Boat Details**	A boat's details screen shows additional information about a boat, such as engines, accessories, fuel capacity, water capacity, weight, etc
☑ **Boat Equipment**	Add equipment and accessories to each Boat
☑ **Images**	Store images for each Boat in the database
☑ **Marina Database**	Add Marinas into InterAcct and search / sort Boats by Marina

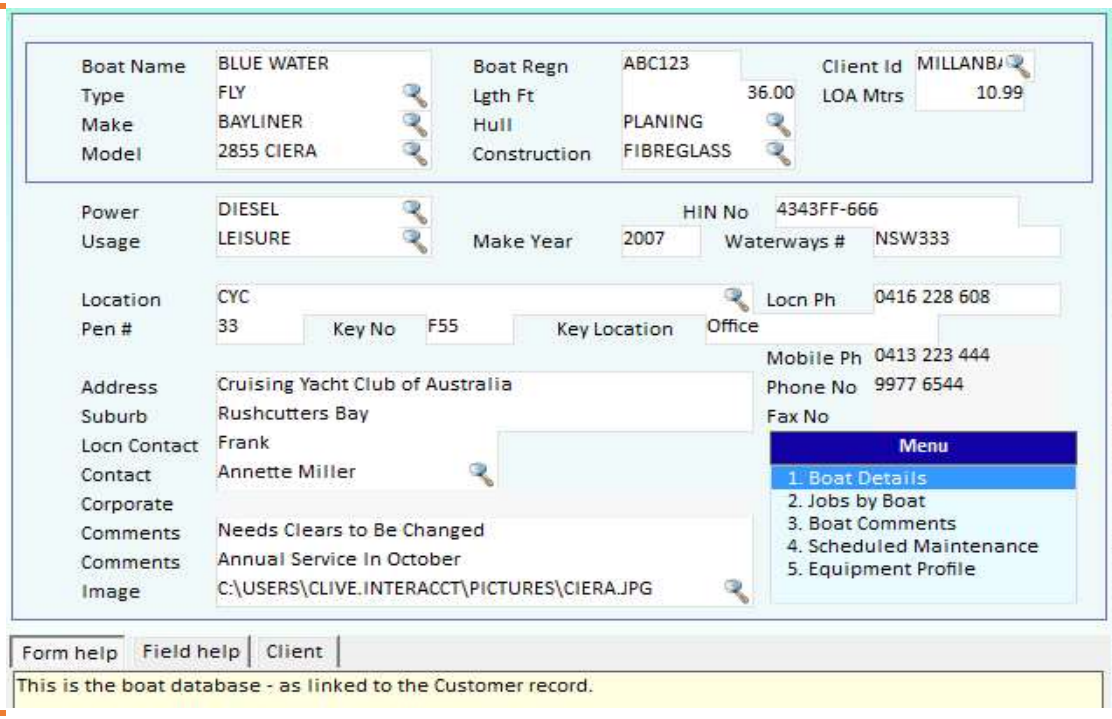


You cannot sink someone else's end of the boat and still keep your own afloat

Vessel Database

Boat Database File:
Each Vessel Contains basic information, such as Type, Make, Model, Length, Hull Type, Construction and can be related to a client / business from the names database within InterAcct

Additional details such as Marina and Images can be assigned per entry





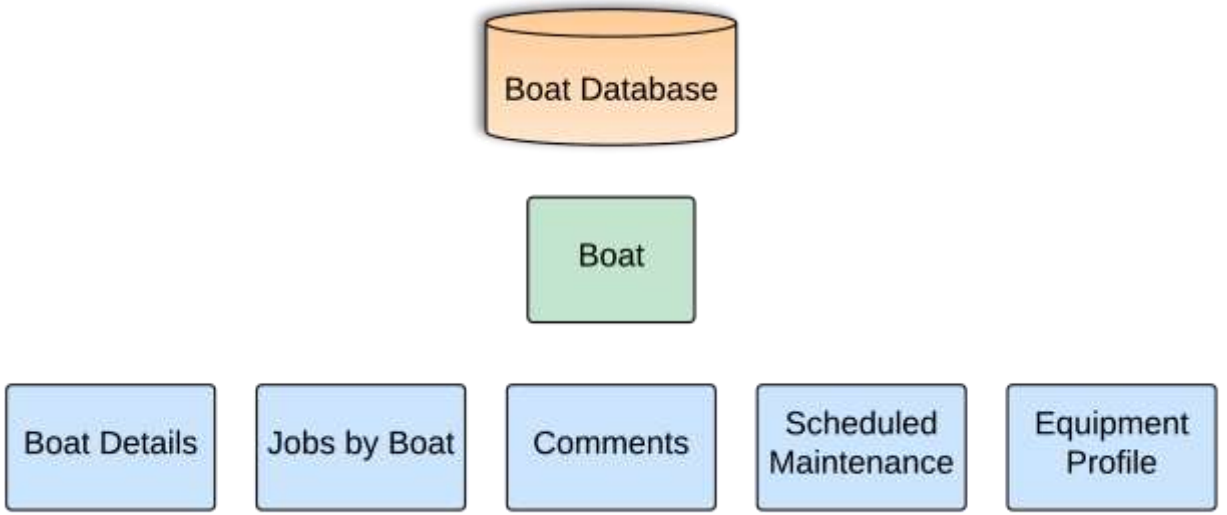
Boat Database Structure

*You don't get into something to **test the waters**, you go into things to make waves*

Relational Database:
No limits to the number of records

Integration:
The InterAcct Marine module is heavily integrated into the current job costing, estimating, quotations and invoicing systems

Equipment Profile:
Store information of what equipment each vessel is equipped with

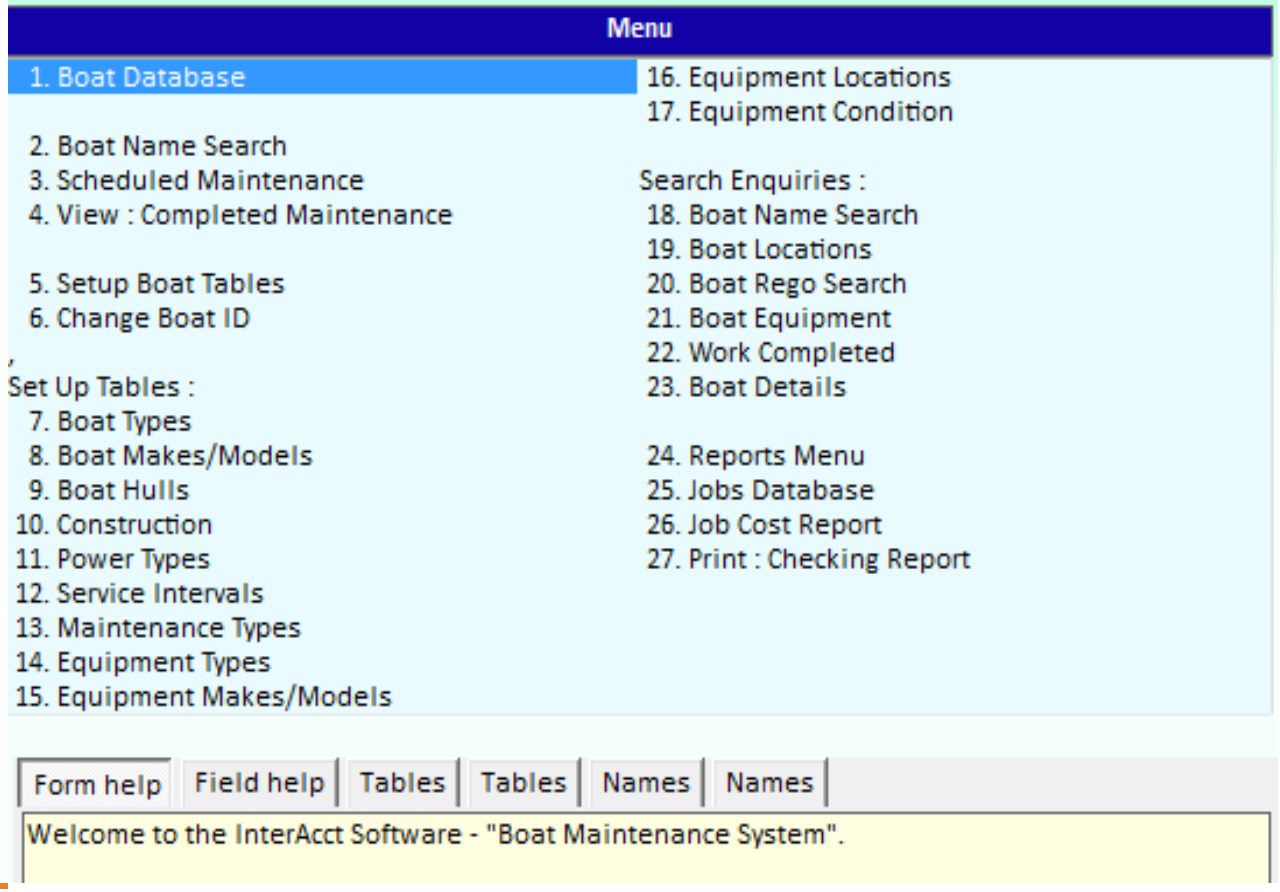


Marine Database Menu

Marine Database Menu:
The Marine Database menu allows the addition of vessels / details into the boat database. Each boat in the database can relate to jobs, maintenance and an equipment profile along with the standard boat details in the file.

Tables include:

- ✓ Boat Types
- ✓ Boat Makes / Models
- ✓ Hulls
- ✓ Construction
- ✓ Power Types
- ✓ Service Intervals
- ✓ Maintenance Types
- ✓ Equipment Types
- ✓ Equipment Makes / Models
- ✓ Equipment Locations
- ✓ Equipment Condition



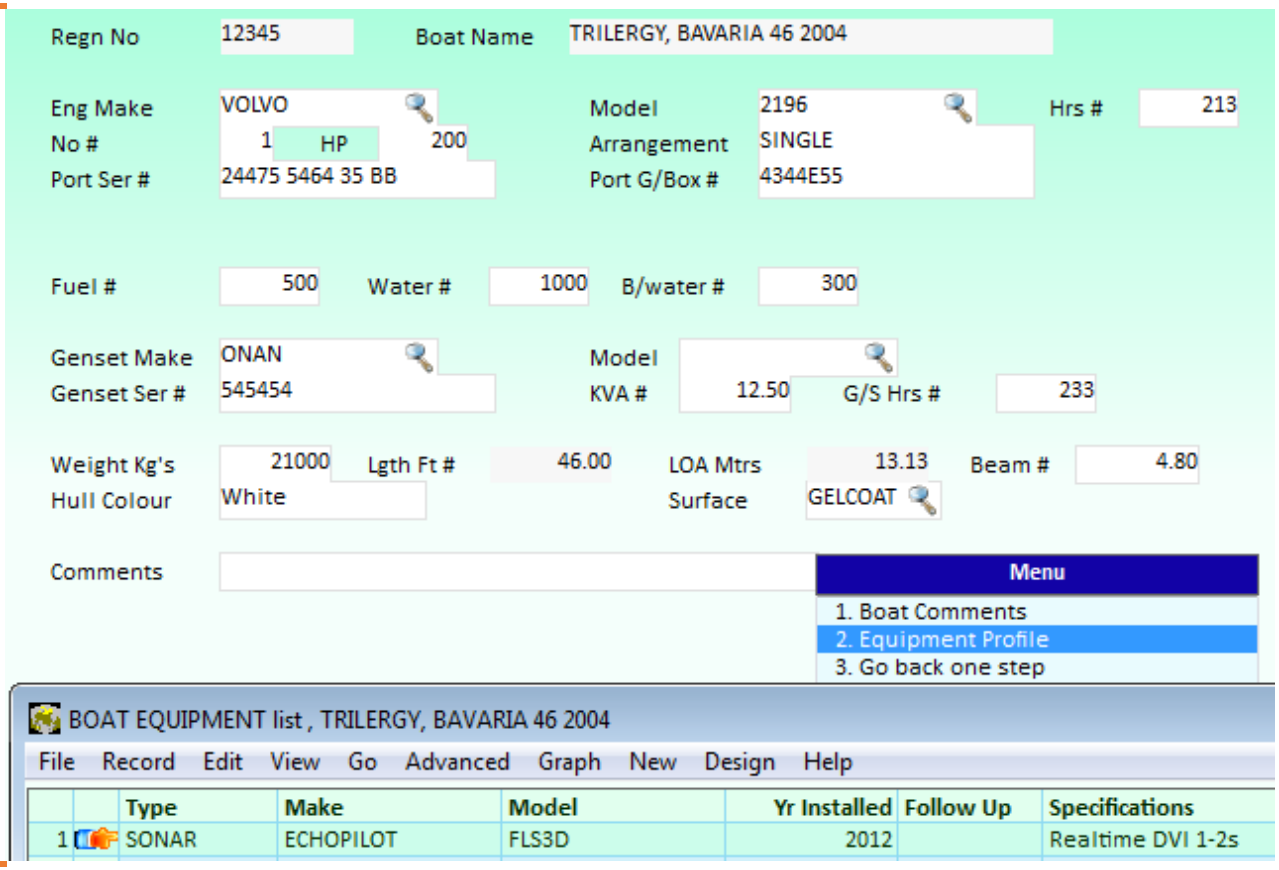
Key Features & Advantages

	Feature :	Advantage :	Base?
Customer Database	One customer can have any number of vessels attached to their file	Once a vessel is sold, it can be linked to the new Owner without re-entering details	Option
Vessel Database	Vessel details: engines, serial numbers, measurements, accessories, etc.	This could update the Follow Up Diary as to when best to follow up for replacement or service	Option
Visual Search	Locate customers and / or boats by their Make, Model, Colour, Engines, etc	Quickly locate customers and boats when booking in a new service job	Option
Job Work Tasks	A customer often has one job, but split up into many different little tasks	Assign each task to the employee / contractor responsible – estimate, quote, and invoice tasks	Option
Quotation	A job can be first entered into InterAcct as an Estimate to produce a Customer Quotation by Task	No need to re-enter information when the job converts into Work in Progress	Option
Work Schedule	Each employee can see a schedule of their assigned Work Tasks by due start and completion date	They can monitor the expected versus actual time to complete each Task	Option
Work History	InterAcct automatically maintains a history of prior jobs / tasks by vessel	Refer to what work was done previously, and work possibly done under warranty	Option
Invoicing	Invoice a job in the same format as the original cost estimate and quotation	Minimal data entry required to create an invoice and multiple print format options	Option
Scheduled Maintenance	Set up a forward maintenance schedule for each vessel	Helps with forward manpower planning and keeping the customer service levels high	Option

Screen 1: Boat Database File - Boat Details

Boat Details:
Additional details can be stored per vessel, such as Engine Make / Model / Power, Fuel / Water / Black Water Capacity, Weight and Length

Any number of additional equipment items is stored under boat details, for example a Sonar System



Marine Jobs

Marine Job:

This screen shows a typical job related to a Vessel

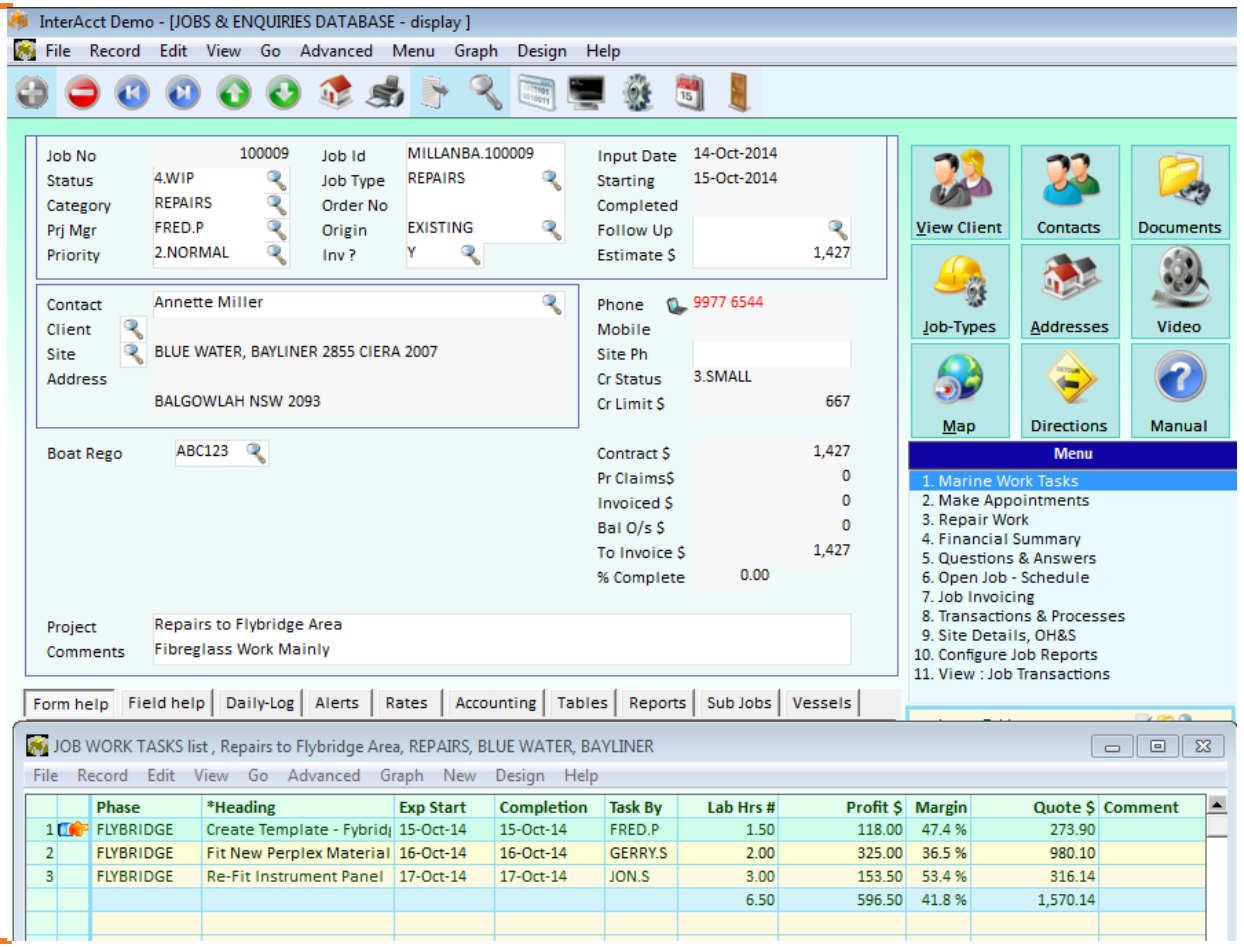
One job can have any number of attached “Work Tasks”

You can link via the menu from the Job to the Customer’s file, or to their Vessels

From here you can not only view the job’s Work Tasks, but also :

- Make Appointments
- View the Quotation
- Prepare Invoices
- Consider the OH&S implications
- Answer standard questions

Compare actual with estimated results



Boat Work Tasks

Marine Job Work Task:
One Job can have many 'Work Tasks'

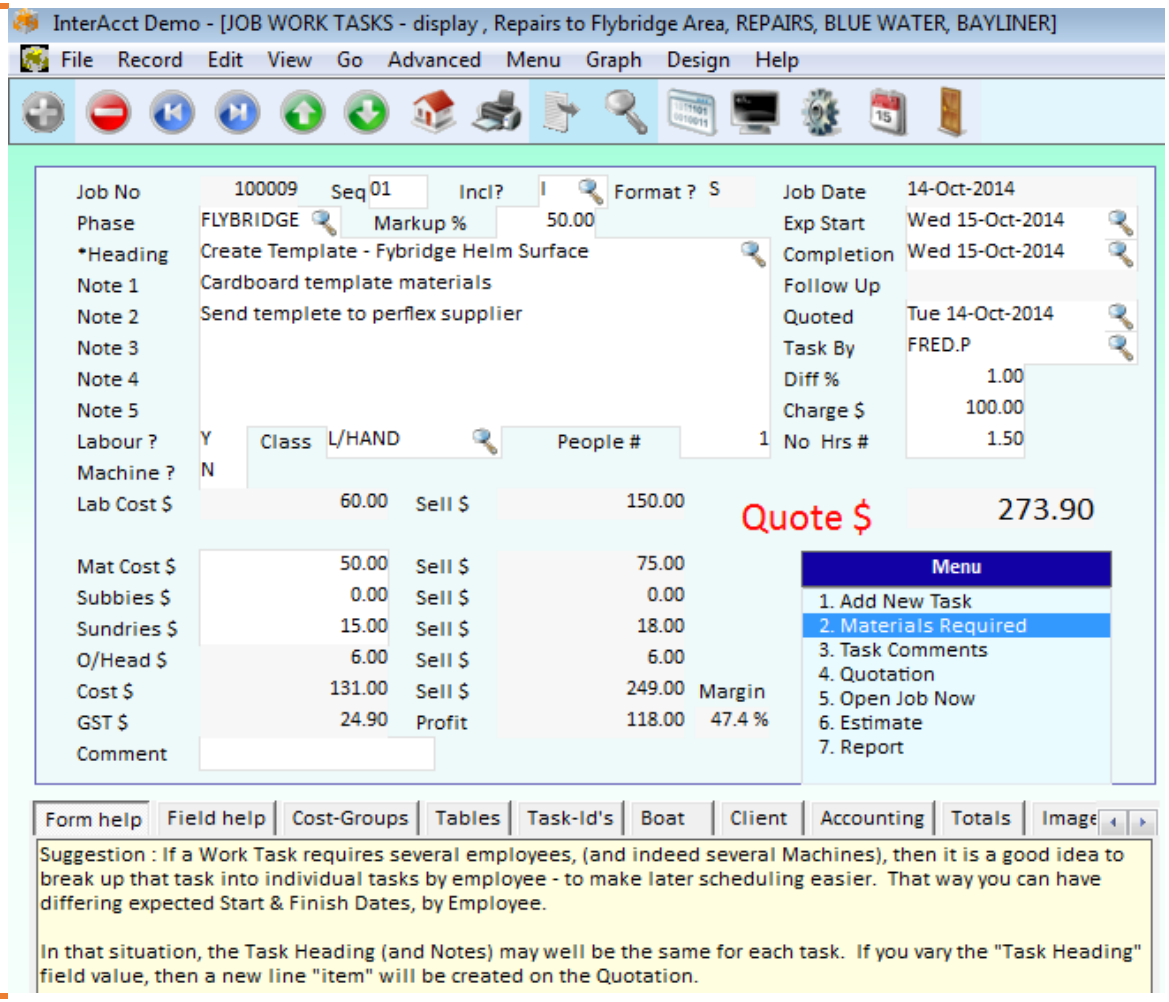
The Work Task automatically creates a line by line quotation which an invoice can be generated from

It updates also updates the Employee's Work Task Schedule, known as Jobs to Do

Add free format notes and comments, this is particularly useful for adding work instructions

Individual material items can be attached to a Work Task

Previous Work Tasks are automatically held in a Library, this speeds up data entry as the Work Tasks can be recalled on next entry



Print Quotation

Print Quotation:
The Quotation is easily printed from InterAcct with the press of one button. This example uses a Microsoft Word Template to populate all of the data from the job, into a clean, professional Quotation for the client.



InterAcct Software Pty Ltd
PO Box 706
Manly NSW 1655
Ph: 1300 66 26 26 Fax: 02 9975 7269
www.interacct.com.au | sales@interacct.com.au

Quotation #100009

Mrs Annetta Miller

10 West Street

BALGOWLAH NSW 2093

Quote Date	October 14, 2014
Job Number	100009
Client Code	MILLANBA
Your Contact	John Hibbon
	johnh@interacct.com.au

Dear Annetta,

Description	Quantity	Per	Price	Total
Create Template - Fybridge Helm Surface Cardboard template materials Send template to perflex supplier	1.5000	HOURS Materials & Consumables	$ 100.00	$ 150.00 $ 99.00
Fit New Perplex Materials Sand edges to fit Glue down new perplex Clean surfaces	2.0000	HOURS Materials & Consumables	$ 75.00	$ 150.00 $ 741.00
Re-Fit Instrument Panel Electrical connections for instruments Fit & test	3.0000	HOURS Materials & Consumables	$ 82.50	$ 247.50 $ 39.90

Net Quote Value	$ 1,427.40
GST Component	$ 142.74
Total Quote Value	$ 1,570.14

Yours faithfully,

Signature

PO Box 706 Ph: 1300 66 26 26 www.interacct.com.au
Manly NSW 1655 Fax: 02 9975 7269 sales@interacct.com.au
Page 1 of 2

Work Ticket Report

.

Work Ticket Report:

This report can be run for each Work Task and is generally to be handed to the employee responsible for the work

WORK TICKET : Printed : 14/10/2014 Page : 1

Job Number	Boat Name	Description
100009	Repairs to Flybridge Area	Fibreglass Work Mainly

Boat ID	Location						
ABC123	BLUE WATER, BAYLINER 2855 CIERA 2007						BALGOWLAH NSW 2093
Status	Type	Category	Bass	Branch	Comments		
4.WIP	REPAIRS	REPAIRS	DO-CHARGE	HO	Fibreglass Work Mainly		
Contact:		Phone:	Fax:	Mobile:	Site Ph:	After Hrs:	Project Manager
Annette Miller		9977 6544					Fred Petersen

Job Notes : Fibreglass Work Mainly

Phase :	Create Template - Fybridge Helm Surface		
FLYBRIDGE	Cardboard template materials Send templete to perflex supplier	Exp Start : 15/10/2014 Employee : Fred Petersen Machine : Comment :	Completion : 15/10/2014 Est Hours : 1.50 Mach Hours : 0

TIMESHEET					MATERIALS			
Date	Employee	Norm	1.5X	Comments	Date	Item	Unit	Qty

InterAcct Pricing (Per User)

Users	Base InterAcct	Job Cost-Estimating (A)	Marine / Boat Database (B)	Multiple Warehouse Locations (C)
1	$1,500 (15-25)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
2-3	$1,000 (20-30)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
4	$750 (20-30)	+ $375 (10)	+ $250 (5-8)	+ $188 (2-3)
5-9	$600 (25-35)	+ $300 (10-15)	+ $200 (5-8)	+ $150 (3-5)
10-19	$500 (30-40)	+ $275 (10-15)	+ $175 (5-8)	+ $125 (3-5)
20-49	$400 (40-60)	+ $250 (10-15)	+ $150 (10-15)	+ $100 (3-5)
50+	$350 (50-75)	+ $230 (15-25)	+ $130 (10-20)	+ $90 (5-10)

Software Pricing

Software Pricing is per Computer Network "User" as defined in the above table. The optional software modules (eg, Job Cost Estimating) require the Base InterAcct as well, and are purchased based on the number of base Network Users. Prices are all ex GST.

+ Annual Support Pricing

Yearly support is calculated at 20% of purchase price, with no CPI annual increases. Support is reduced by 30% after 3 years. For example a single User (with just the base InterAcct) would be ($1,500 x 20%) = $300

+ Implementation & Training Budget

The (Number) denotes the estimated min/max hours of Implementation & Training required in the budget per installation / module (not per User). Implementation / training "Advanced" is currently charged at the average rate of $160 per hour.

Modules

There is a wide variety of software modules available for purchase, talk to InterAcct staff about your specific software needs.

Request a Cost Estimate:

InterAcct Software Pty Ltd

Toll Free: 1300 66 26 26 **After Hours:** 0412 578 622
Email: sales@interacct.com.au **Web:** http://www.interacct.com.au