InterAcct for Invoicing (Sales Order Processing)

Why InterAcct?

☑ Options

Invoicing Products and Services is part of the base InterAcct system. An extension of this is the Distribution module which adds extra features in addition to the invoicing options available with Job Costing

☑ Pricing Formulas

One of the main added features of the Distribution module is a multi-tiered pricing structure for products by customer

☑ Point of Sale

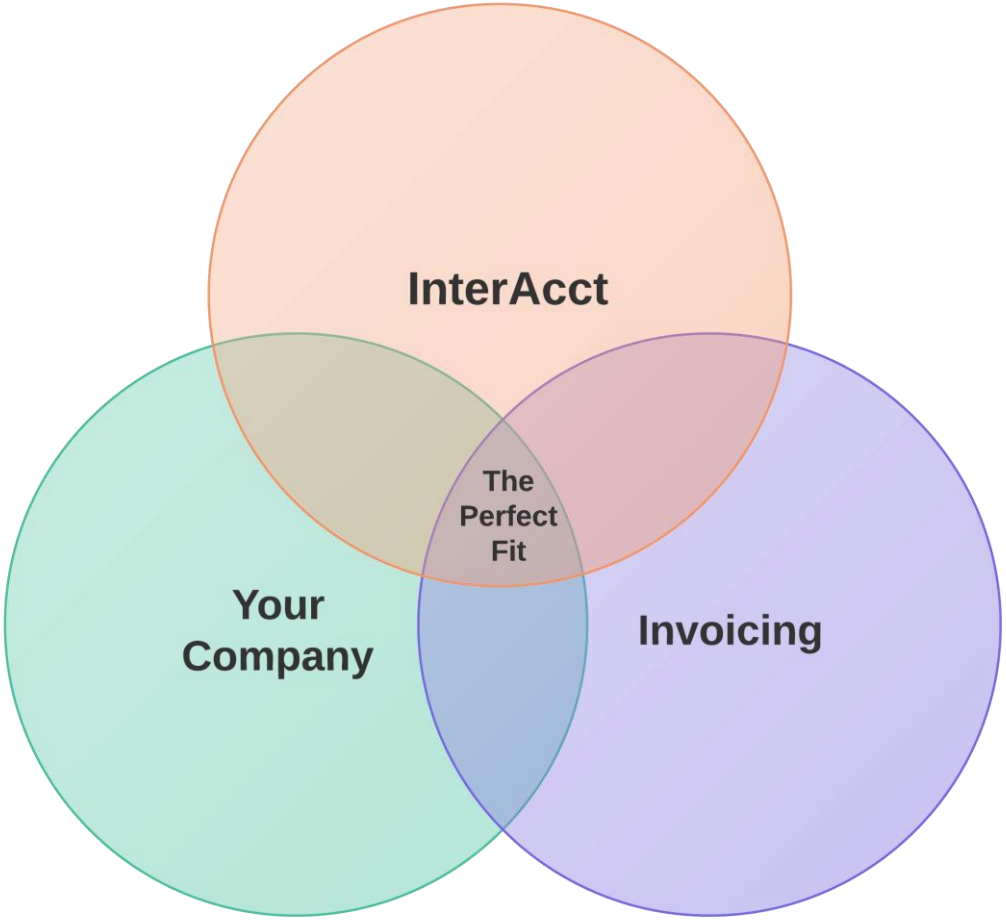
One optional software module is the I-POS system, a sophisticated Retail Point of Sale system suitable for Supermarkets and high volume cash register sales with EFTPOS, Cash Drawers, Scales and Barcode Readers.

☑ Management Information

InterAcct's 'Database Mining' feature allows analysis of Sales and Profits by Employee, Region, Industry, Product Item, Branch, etc.

☑ Quick & Easy

InterAcct has a focus on the speed of data input, accuracy and simplicity.



Sales Order / Invoice

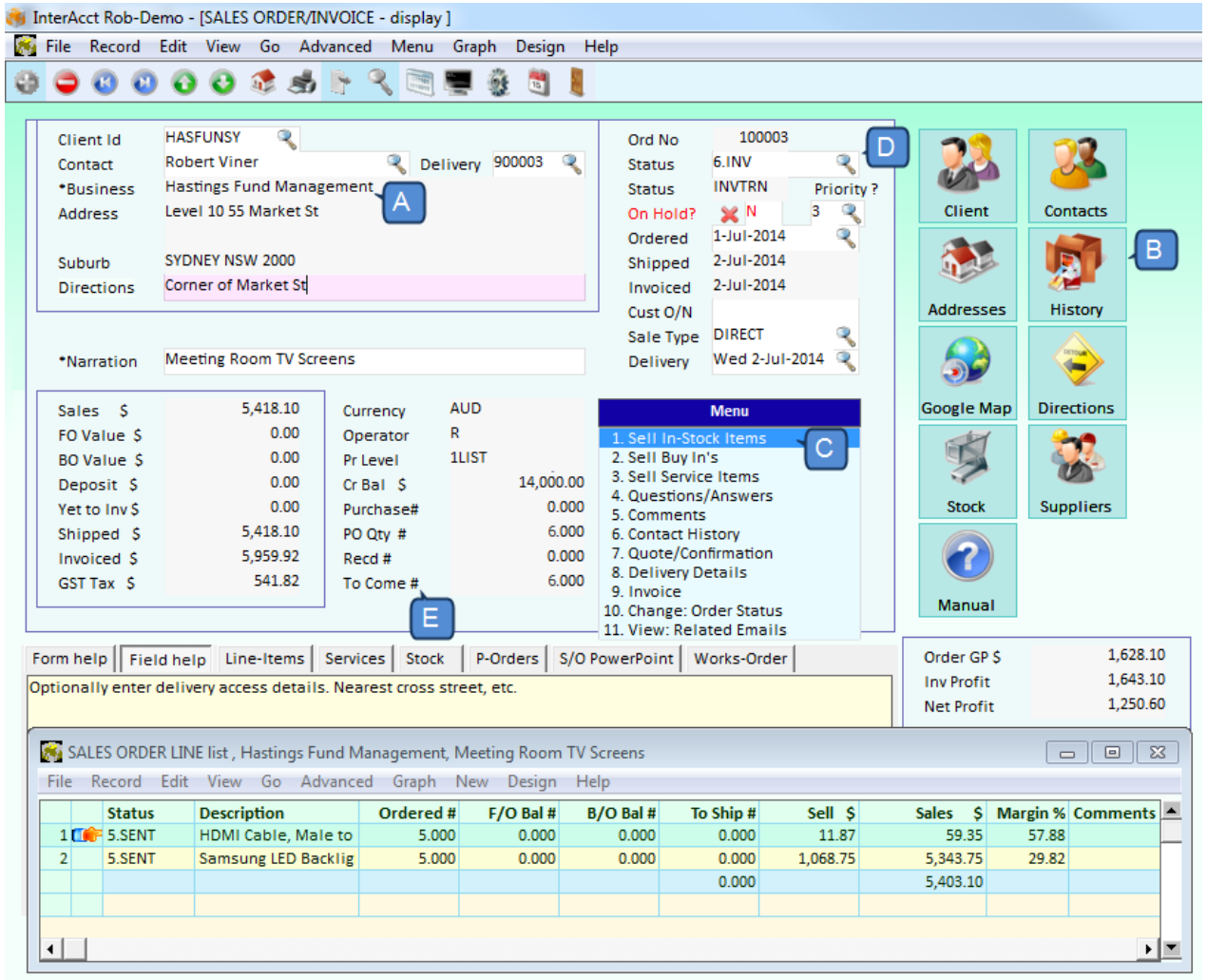
A **Automatic** population of fields according to the Client / Contact

B See the previous **Purchase History** of a customer – products and prices paid.

C See Existing Products, Related Services, or Sell New **Buy-In product items**

D The Order Status can be a Quote, then **changed** to be an Order (or Lost Sale)

E **Monitor backorders** when stock arrives and is ready to ship, plus forward orders



Sales Order Invoice Structure

A fast and accurate Sales Order Entry system ensures superior customer service levels

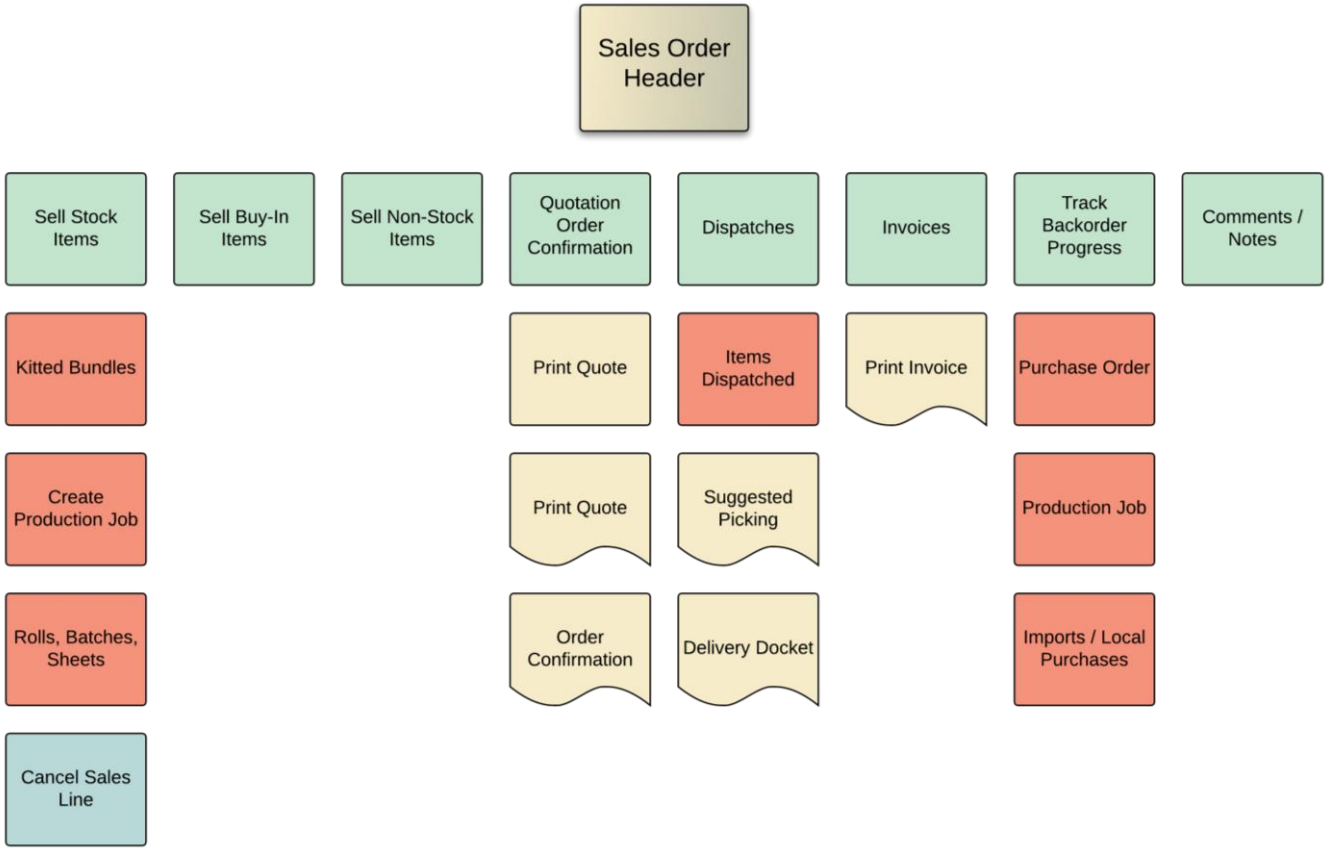
Sales Order Line:

The Sales Order Line Integrates with:

- Required to Purchase
- Backorders
- Forward Orders
- Inventory – Stock on reserve
- Customer Product Purchase History
- Sales / Profit Analysis
- Sales Commission (Profit Share)

Sales Order Status:

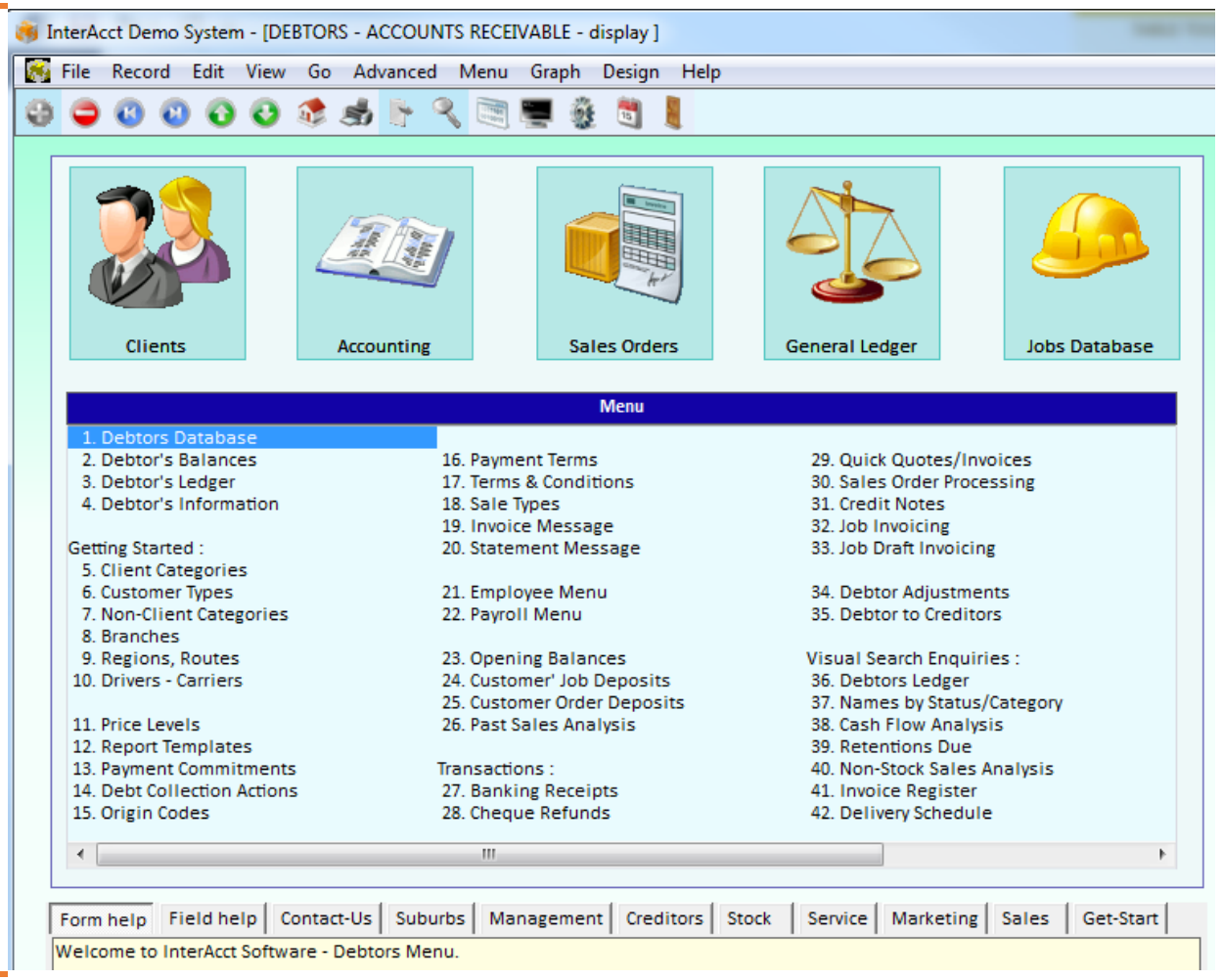
Quotations and Order Confirmations can be printed from the system, and later the status can be converted to 'Won Orders' or 'Lost Business' for analysis such as employee performance and conversion rates.



Accounts Receivable Main Menu

Accounts Receivable Main Menu:
The Accounts Receivable Main Menu within InterAcct is feature packed. During Setup, a User will find Setup Tables for:

- ✓ Client Categories
- ✓ Customer Types
- ✓ Non-Client Categories
- ✓ Branches
- ✓ Regions, Routers
- ✓ Drivers, Carriers
- ✓ Price levels
- ✓ Report Templates
- ✓ Payment commitments
- ✓ Debt Collection Actions
- ✓ Origin Codes
- ✓ Payment Terms
- ✓ Terms & Conditions
- ✓ Sales Types
- ✓ Invoice Message
- ✓ Statement Message



Key Features & Advantages

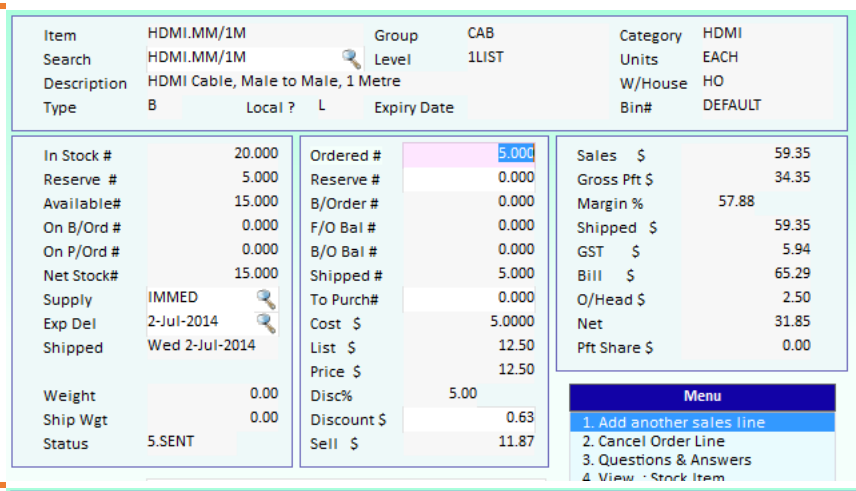
	Feature :	Advantage :	Base?
Quick Invoice	The Base InterAcct system includes the 'Quick' Invoicing system which is useful for Counter Sales	Simple to use with minimal keystrokes to create a new Sales Invoice	Y
Pricing	Multi-level Customer Pricing, including Contract Pricing by Product and Quantity Break Pricing	Ensures the customer gets the correct pricing. Discretionary discounts given are highlighted	Option
Profit Control	Monitors Gross Profit Margin with warning message if minimum margin is not met	Net Profit after profit share / commission and overhead recovery can also be shown	Y
Sales Bundles	Sell a product as a bundle of other saleable products	Updates Sales Analysis by the components used in the Sales Bundle	Option
Sheets / Lengths	Sale of products where the unit of measure is a sheet or length, M2 and Linear	Allows for faster data entry of multiple lengths	Option
Serial / Batch	Sale of products by Serial or Batch Number. This may involve a Colour Dye Batch such as used in Carpets, or include a Use-By Date for products which expire	Serial number used can update the customer's Equipment Register for Service / Maintenance	Option
Product Required	Backorders are identified immediately with a product which needs to be purchased or manufactured	InterAcct has the ability to automatically create Purchase Orders or create a Production Job	Option
Questions / Answers	A standard list of Questions can be linked to a Sales Order, requiring Answers to be entered	Useful when the Operator needs to be prompted to gather more information about an Order	Y
Standing Order	A customer can have a standard list of products they normally order copied to a new Sales Order	Only input required is the Quantity for each product sales line item	Y
Fashion	Product Sales Line Items can relate to the Fashion Industry where you input Style, Colour, Size Matrix	Useful for selling clothes, shoes, only input required is the quantity for speed	Option
Reconciliation	Printed Delivery Dockets and Invoices show Quantity Ordered, Backordered, and Despatched	The customer is able to be fully aware of the current status of their Order	Y

Screen 1, 2: Sell In-Stock Items / Sell Buy-In's

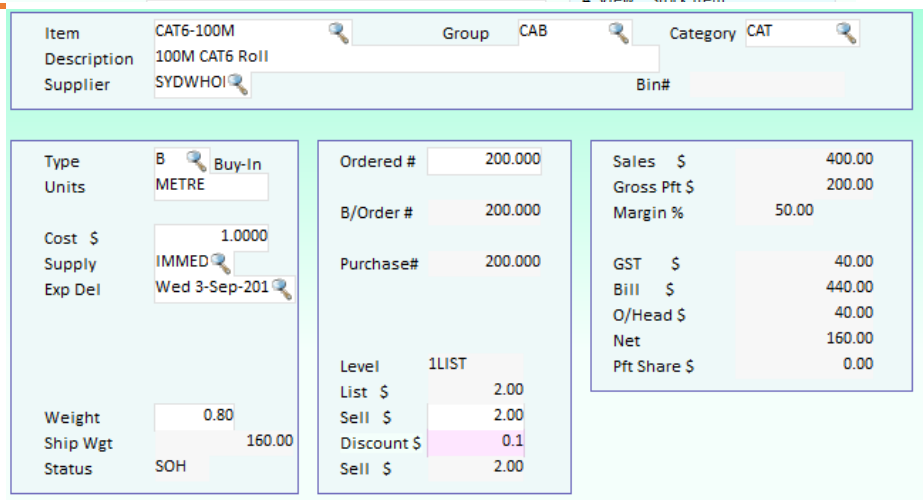
Sell In-Stock Items:
Search on Product Items by any of their 'Also Known As' codes and descriptions.

Copies in current stock available position and correct pricing immediately, calculating any backorder

Input a discretionary discount as a percentage and / or dollar amount



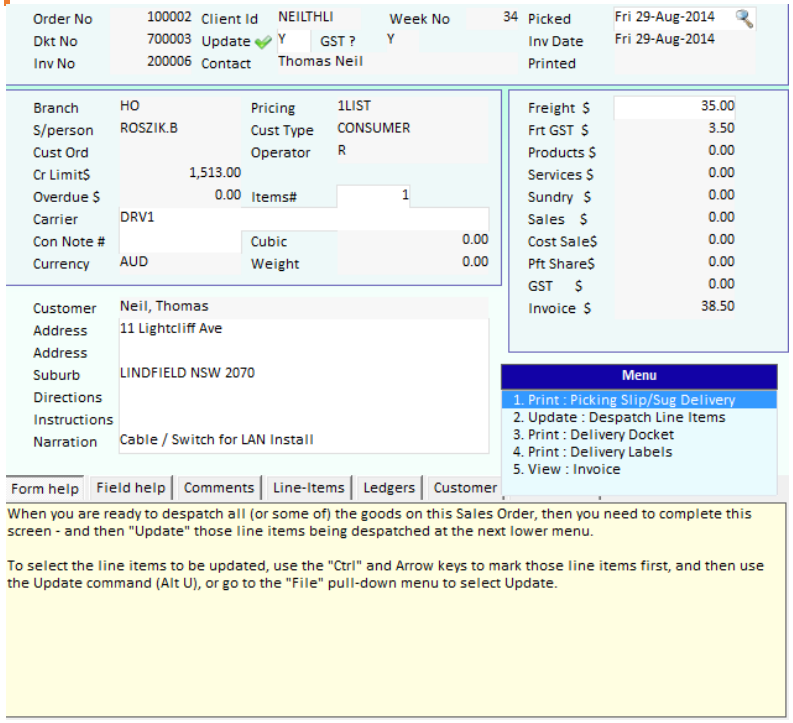
Sell Buy-In's:
InterAcct has the capability to sell items which need to be bought for a specific sale. Conveniently, it will add this item to back orders, reserve the stock and also calculate the gross / net profit and margin % for the bought item

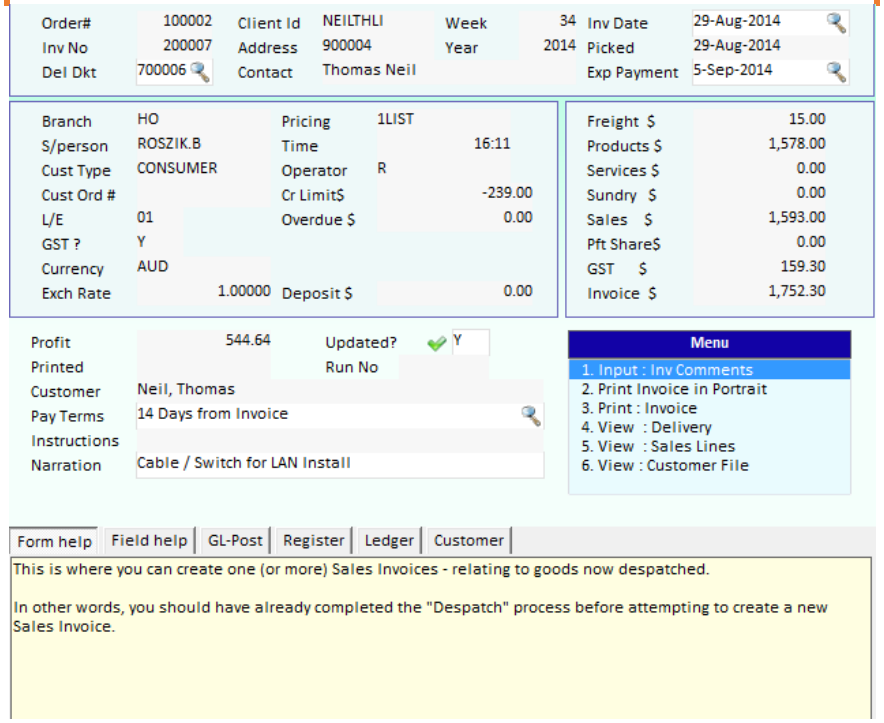


Screen 3, 4: Invoicing / Delivery

Delivery:
Delivery Detail must be completed before an invoice is generated. Items are selected as 'updated' to signify they are ready for dispatch. The cost of freight can be input here to be posted onto the invoice, and the carrier can also be selected. The screen enables the printing of a Picking Slip, Delivery Docket and Delivery Labels.

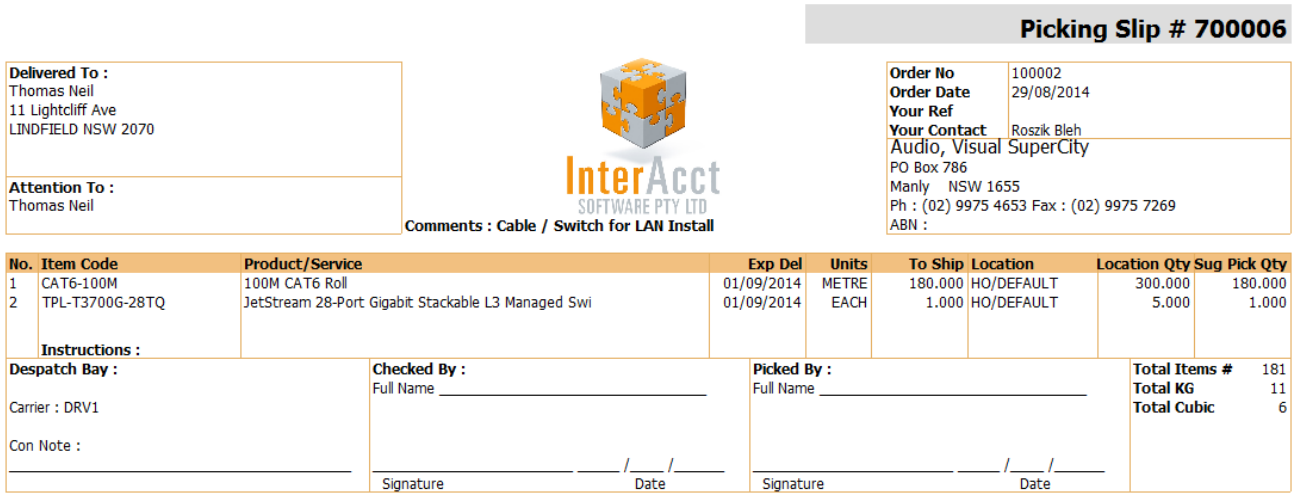
Invoicing:
The Invoicing Screen is where Sales Invoices are created and then saved, printed or e-mailed to a client for the products / services they have purchased.





Screen 5, 6: Picking Slip / Invoice

Picking Slip:
A picking slip is generated by including your company logo.



Picking Slip # 700006

Delivered To :
Thomas Neil
11 Lightcliff Ave
LINDFIELD NSW 2070

Attention To :
Thomas Neil

Comments : Cable / Switch for LAN Install

Order No	100002
Order Date	29/08/2014
Your Ref	
Your Contact	Roszik Bleh

Audio, Visual SuperCity
PO Box 786
Manly NSW 1655
Ph : (02) 9975 4653 Fax : (02) 9975 7269
ABN :

No.	Item Code	Product/Service	Exp Del	Units	To Ship	Location	Location Qty	Sug Pick Qty
1	CAT6-100M	100M CAT6 Roll	01/09/2014	METRE	180.000	HO/DEFAULT	300.000	180.000
2	TPL-T3700G-28TQ	JetStream 28-Port Gigabit Stackable L3 Managed Swi	01/09/2014	EACH	1.000	HO/DEFAULT	5.000	1.000

Instructions :

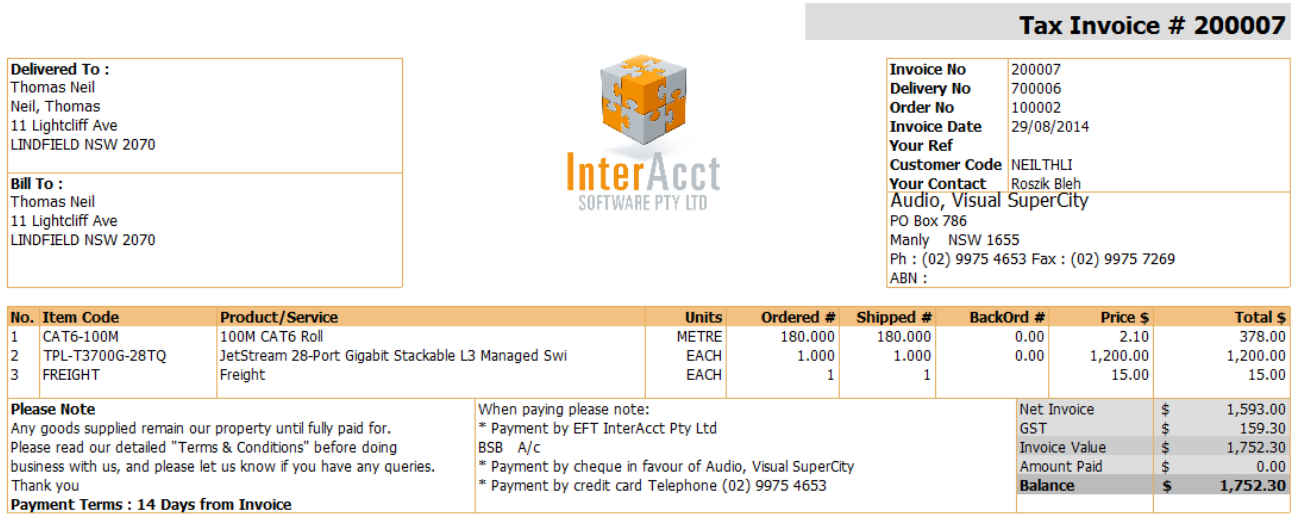
Despatch Bay :
Carrier : DRV1
Con Note :

Checked By :
Full Name
Signature Date

Picked By :
Full Name
Signature Date

Total Items #	181
Total KG	11
Total Cubic	6

Invoice:
Invoices is created in the same way, containing much of the same data, including prices and payment details for the customer



Tax Invoice # 200007

Delivered To :
Thomas Neil
Neil, Thomas
11 Lightcliff Ave
LINDFIELD NSW 2070

Bill To :
Thomas Neil
11 Lightcliff Ave
LINDFIELD NSW 2070

Invoice No	200007
Delivery No	700006
Order No	100002
Invoice Date	29/08/2014
Your Ref	
Customer Code	NEILTHLI
Your Contact	Roszik Bleh

Audio, Visual SuperCity
PO Box 786
Manly NSW 1655
Ph : (02) 9975 4653 Fax : (02) 9975 7269
ABN :

No.	Item Code	Product/Service	Units	Ordered #	Shipped #	BackOrd #	Price $	Total $
1	CAT6-100M	100M CAT6 Roll	METRE	180.000	180.000	0.00	2.10	378.00
2	TPL-T3700G-28TQ	JetStream 28-Port Gigabit Stackable L3 Managed Swi	EACH	1.000	1.000	0.00	1,200.00	1,200.00
3	FREIGHT	Freight	EACH	1	1		15.00	15.00

Please Note
Any goods supplied remain our property until fully paid for.
Please read our detailed "Terms & Conditions" before doing business with us, and please let us know if you have any queries.
Thank you
Payment Terms : 14 Days from Invoice

When paying please note:
* Payment by EFT InterAcct Pty Ltd
BSB A/c
* Payment by cheque in favour of Audio, Visual SuperCity
* Payment by credit card Telephone (02) 9975 4653

Net Invoice	$	1,593.00
GST	$	159.30
Invoice Value	$	1,752.30
Amount Paid	$	0.00
Balance	**$**	**1,752.30**

InterAcct's Invoicing Methods

Job Costing	Print Format Options:
Quick Invoicing	Products & Services – in the Base InterAcct system
Sales Order Processing (optional module)	Products & Services – multiple price levels – links to Sales "Bundles/Kits", links to Manufacturing, Serial and Batch Numbers, Fashion – Style/Colour/Size
Job Invoices (optional module)	Line by Line, Summary, Detailed, by Phase
Job Progress Claims	Invoice by Phase, % Complete, by Billable Stage, by Quantity, % Complete
Automatic Draft Invoices	Based on detailed Job Cost Transactions – multiple jobs
Do & Charge Invoicing	Based on detailed Job Cost transactions – job by job – markup % can be defined
Periodic Invoicing	Continual Invoices by Interval (eg: week, month, year) with expiry date.
Repair Work Invoicing (and Quote)	Markup % on total cost defined, or your markup on costs by Cost Item.

InterAcct Pricing (Per User)

Users	Base InterAcct	Retail Point of Sale [I-POS] (A)	Sales Order Distribution (B)	Serial / Batch Numbers (C)
1	$1,500 (15-25)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
2-3	$1,000 (20-30)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
4	$750 (20-30)	+ $375 (10)	+ $250 (5-8)	+ $188 (2-3)
5-9	$600 (25-35)	+ $300 (10-15)	+ $200 (5-8)	+ $150 (3-5)
10-19	$500 (30-40)	+ $275 (10-15)	+ $175 (5-8)	+ $125 (3-5)
20-49	$400 (40-60)	+ $250 (10-15)	+ $150 (10-15)	+ $100 (3-5)
50+	$350 (50-75)	+ $230 (15-25)	+ $130 (10-20)	+ $90 (5-10)

Software Pricing

Software Pricing is per Computer Network "User" as defined in the above table. The optional software modules (eg, Job Cost Estimating) require the Base InterAcct as well, and are purchased based on the number of base Network Users. Prices are all ex GST.

+ Annual Support Pricing

Yearly support is calculated at 20% of purchase price, with no CPI annual increases. Support is reduced by 30% after 3 years. For example a single User (with just the base InterAcct) would be ($1,500 x 20%) = $300

+ Implementation & Training Budget

The (Number) denotes the estimated min/max hours of Implementation & Training required in the budget per installation / module (not per User). Implementation / training "Advanced" is currently charged at the average rate of $160 per hour.

Modules

There is a wide variety of software modules available for purchase, talk to InterAcct staff about your specific software needs.

Request a Cost Estimate:

InterAcct Software Pty Ltd

Toll Free: 1300 66 26 26 **After Hours:** 0412 578 622
Email: sales@interacct.com.au **Web:** http://www.interacct.com.au