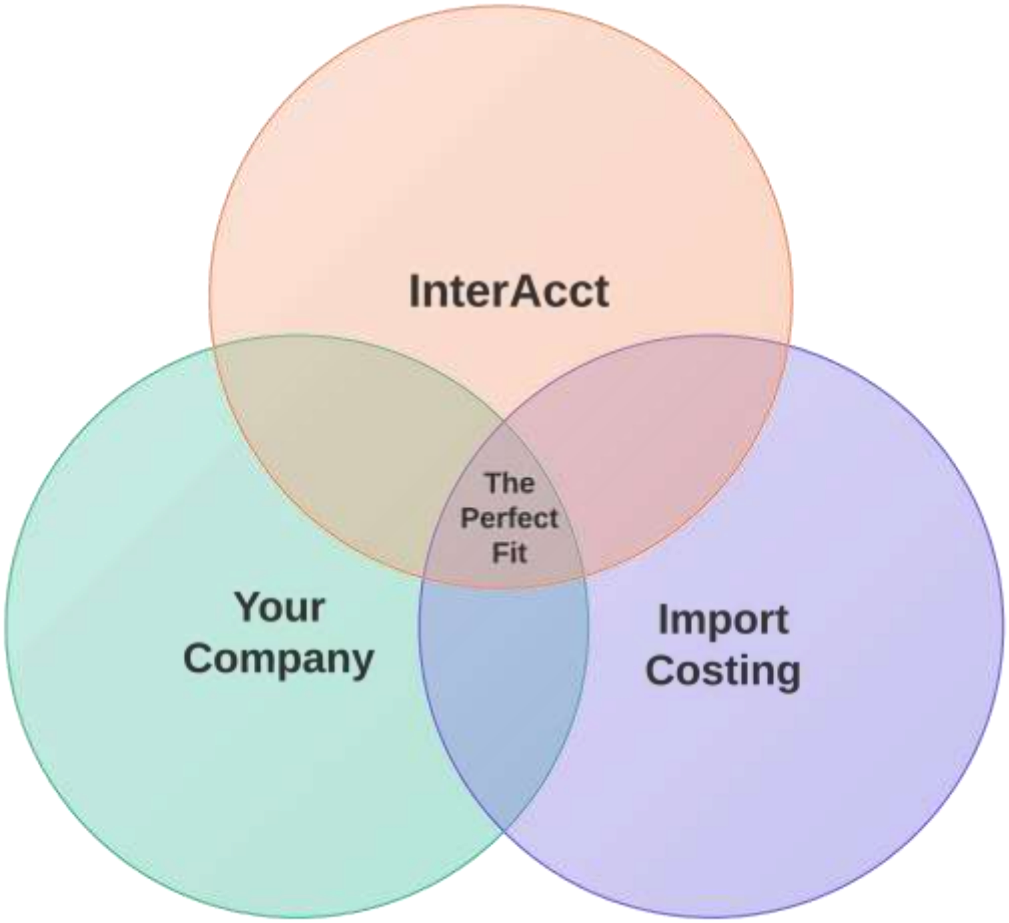
InterAcct for Import Costing

Why InterAcct?

☑ **Imports**	Australia is a country of Importers rather an Manufacturers, however a lot of software often overlooks import costing in Accounting Systems
☑ **Integration**	Importing highlights the degree of integration of InterAcct linking Purchasing, Suppliers, Stock and Sales Orders into a simple to use package
☑ **What If?**	'What If? Costing' shows what the Landed Costs might be, with different exchange rates, freight methods and import cost factors
☑ **Flexible**	InterAcct supports attaching one or more Purchase Orders / Product Items to one imported shipment
☑ **Automatic Calculations**	InterAcct automatically calculates the expected Landed Cost of each item, and then compares that estimate with the actual cost
☑ **Best Known Cost**	When a container is received, goods can be automatically landed at the 'Best' known landed cost into Inventory



InterAcct takes the burden out of import costing and administration

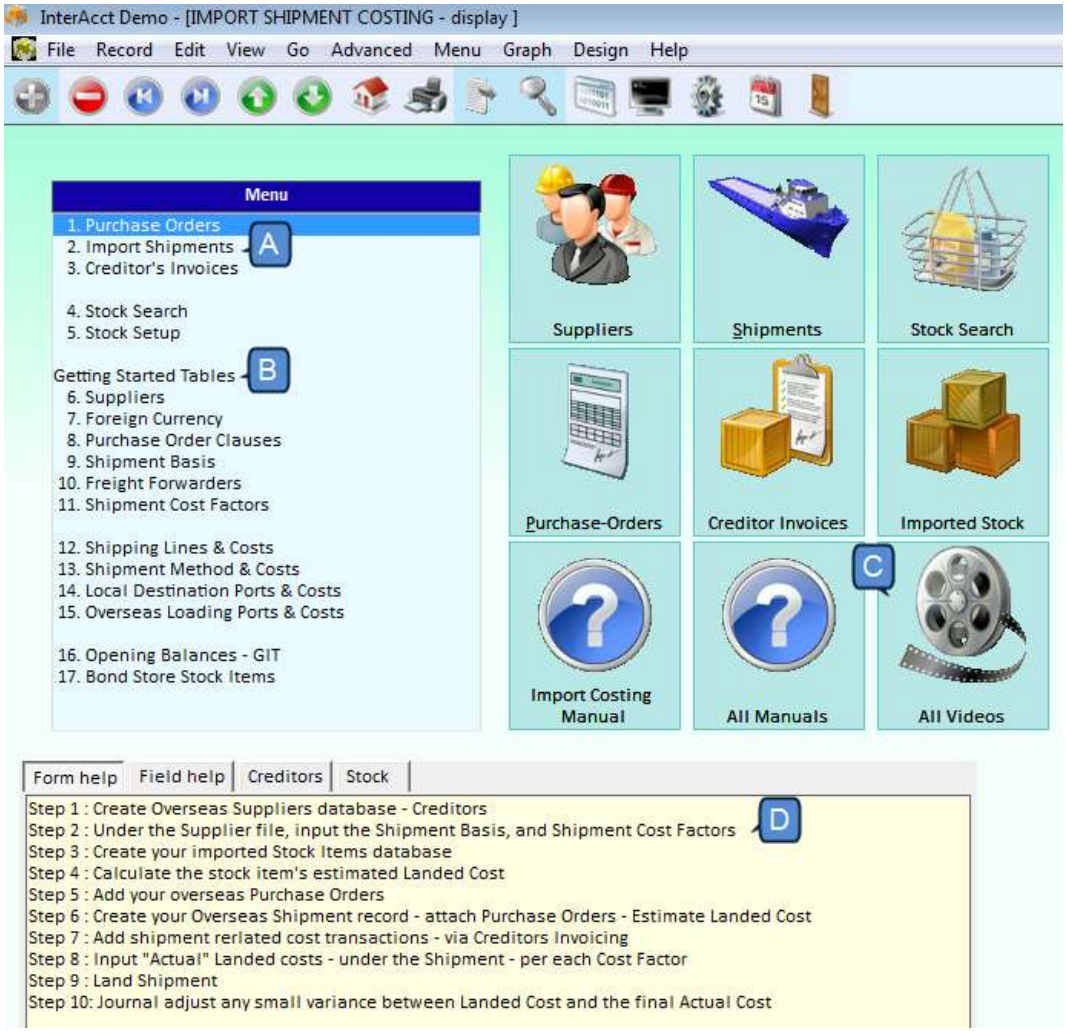
Import Shipment Costing

A — Direct Links to **International Suppliers & Shipments**

B — Buttons directly linking to **Manuals and Video Tutorials** for assistance throughout the system

C — **Getting Started Tables** for setting up international suppliers, foreign currency, purchase order clauses, etc

D — **Help text** is available on almost every screen and most fields

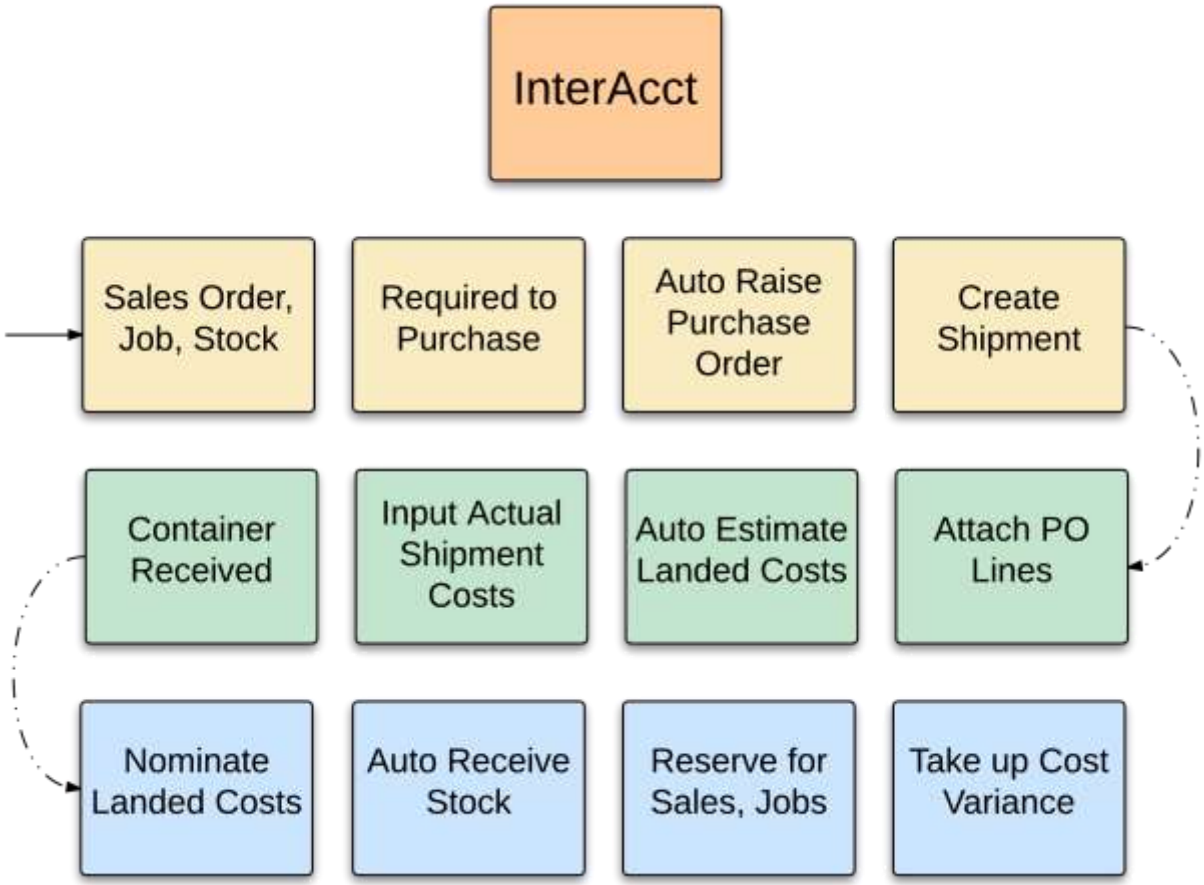


Import Shipment Costing Structure

Compare expected shipment costs with actual landed costs in order to maintain profit margins

Freight Methods:
Use any freight method available, such as Sea or Air

Dual Currency:
When placing Purchase Orders for a foreign Supplier, unit prices are recorded in both foreign currency and local A$ value



Key Features & Advantages

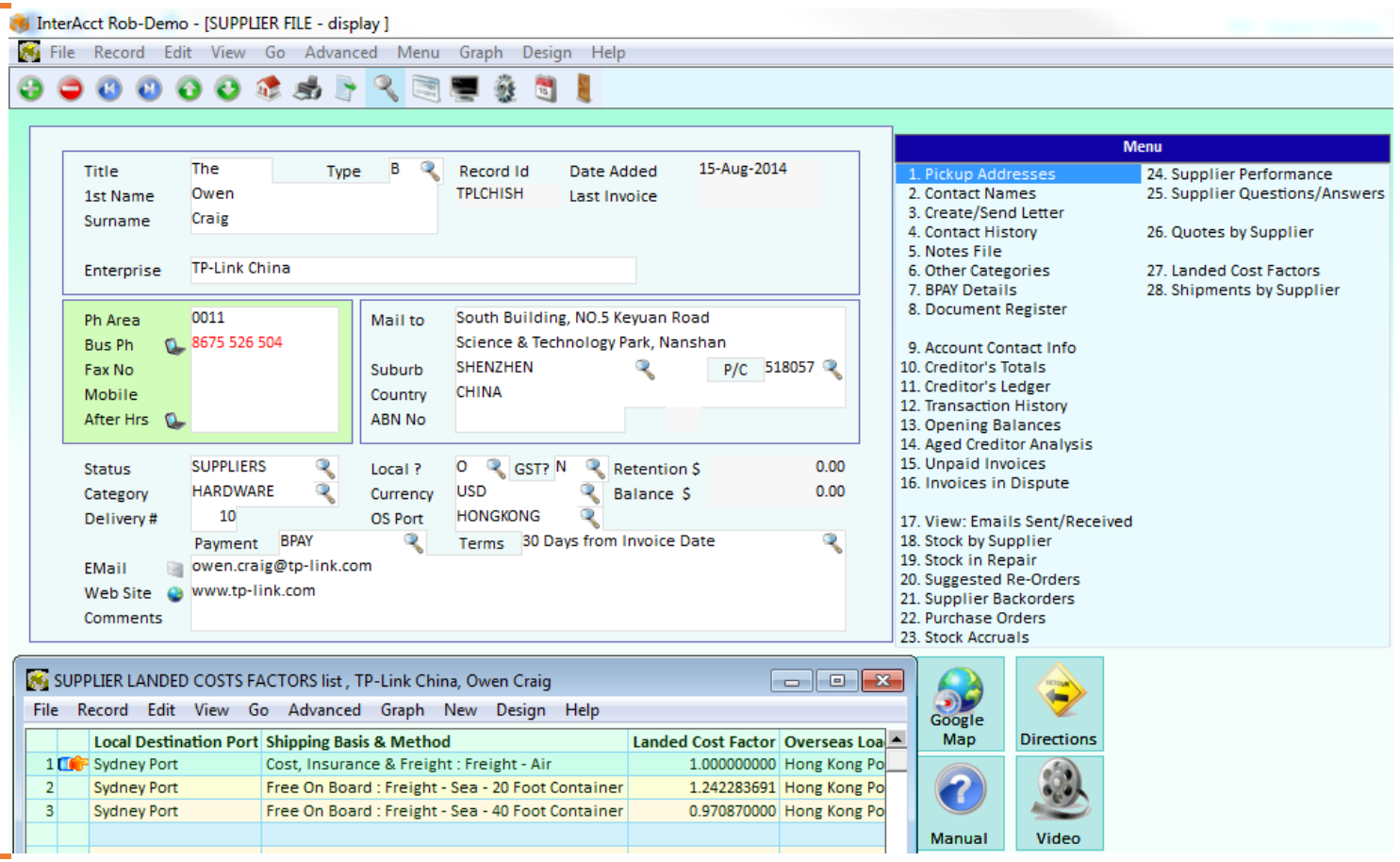
	Feature :	Advantage :	Base?
Cost Factors	Import Cost factors can be defined for each Supplier to calculate the landed cost for different shipping methods	Cost factors can be for both local and foreign currency, based on weight, cubic, or value	Option
What If?	For each Product Item you can calculate the expected Landed Cost for various freight methods	You can accurately determine the correct selling price to provide an adequate profit margin	Option
Dual Currency	InterAcct records unit purchase price in both foreign and local currency	See the effect of fluctuations in the exchange rates on the landed cost and profit margin	Option
Shipment Register	When a Supplier gives notification that a shipment is in transit, Shipment Registers can be generated	One shipment can be shown by the Containers containing your goods	Option
Multiple Purchase Orders Per Shipment	Attach one or more Purchase Order to a shipment and define what product lines are included	Automatically estimate the landed cost factors for each shipment, compare to actual costs	Option
Order Status	InterAcct tracks each Sales Back Order by Product Item in terms of when purchased, in transit, arrived, and despatched	Links back to the original sales order, to keep each customer informed of the progress of their goods on order	Option
Stock Database	Goods received are booked into stock automatically and can be reserved for any related Sales Order or Job	Reserve stock protects a customer's products being shown and sold as available	Option
Serial Numbers	Note Serial Numbers of any goods received	Track products by their serial number	Option
Actual Shipment Costs	Goods are landed into stock automatically at their best cost where not all actual costs are known	A simple journal adjustment can later be made for any cost variance between Landed and Actual cost	Option
Exchange Rate Variance	Upon payment of a foreign currency invoice, exchange rate variances between time of invoice and final payment can be accounted for	Keep track of how exchange rate fluctuations effect the price of goods	Option

Screen 1: Supplier Database - Importing

International Supplier:
International Suppliers are almost identical to regular Suppliers, and may have multiple contact names, addresses, payment details, etc

In addition to regular Supplier Information, International Suppliers also contain the following details:

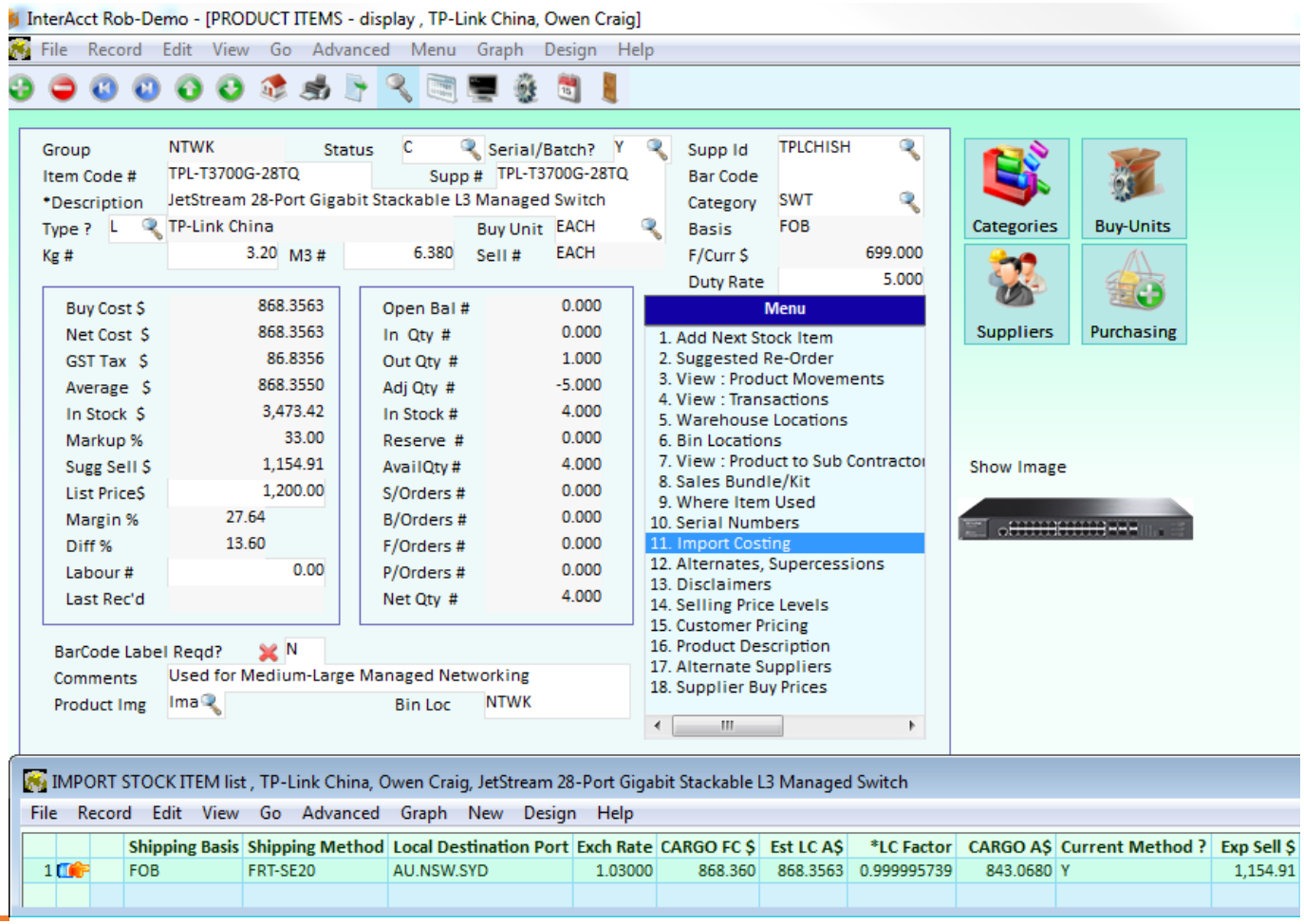
- ✓ Foreign Currency
- ✓ Payment Basis
- ✓ Landed Cost Basis
- ✓ Landing Cost Factors



Screen 2: Foreign Stock Item

Foreign Stock Item:
Foreign Stock Items have fields relating to

- ✓ Foreign Currency
- ✓ Import Basis
- ✓ Weight & Size for Shipping (importing and dispatch)
- ✓ Any number of “What If?” costings

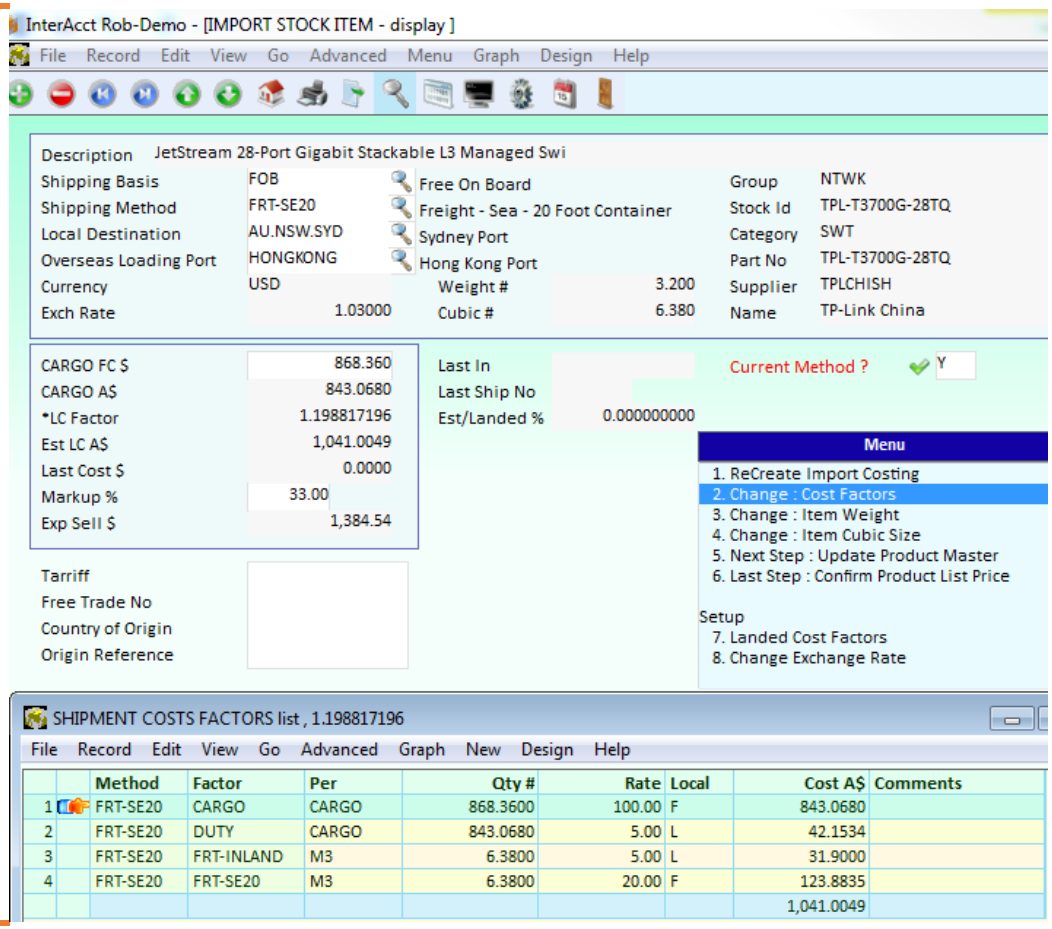


Screen 3: Imported Stock Item

Import Stock Item:
When Importing a Stock Item, there are a few fields to define, then InterAcct does the bulk of the work

A User will see and can define:

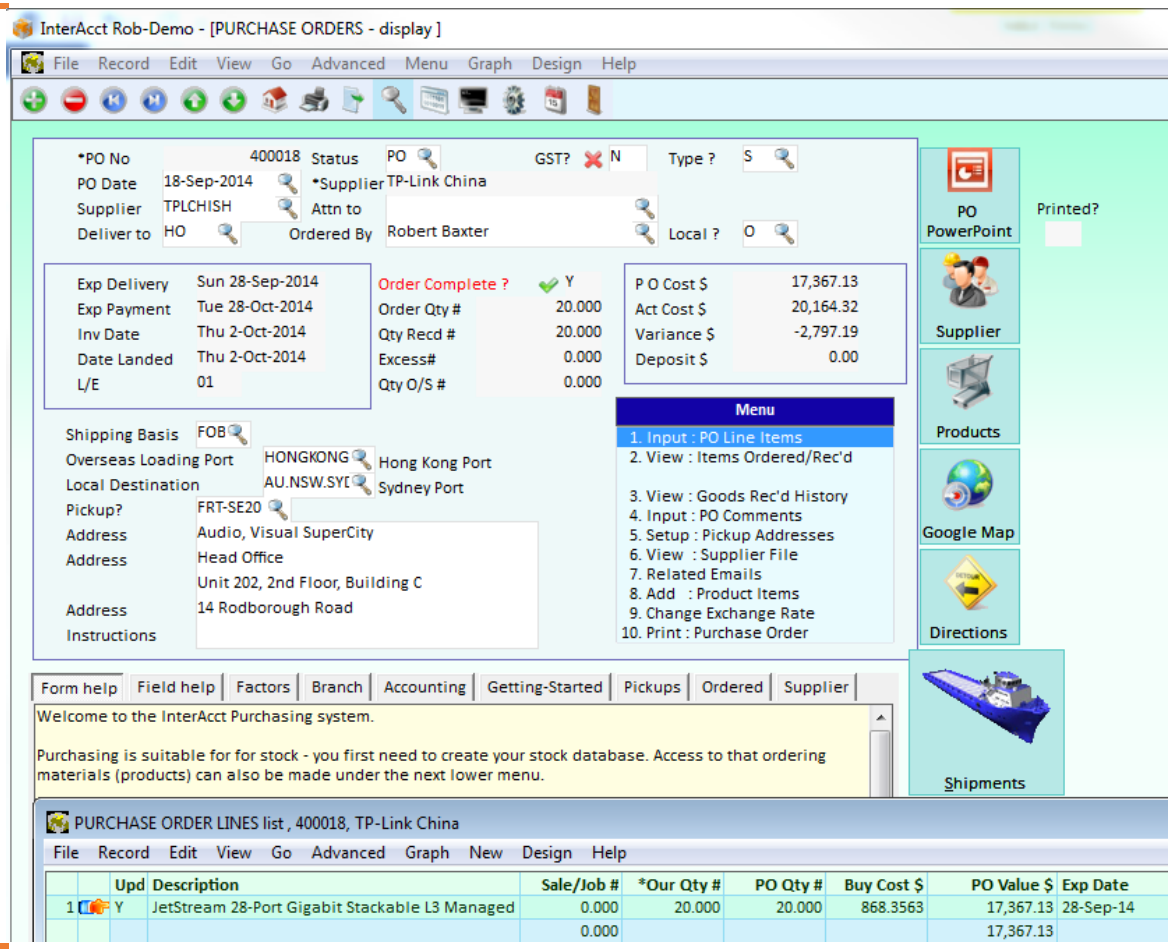
- ✓ Tarriff Numbers, Country of Origin
- ✓ Foreign Currency Exchange Rate
- ✓ Cost Factors in local and foreign currency
- ✓ Cost Factors based on value, weight, size, etc
- ✓ Automatic copy back to the Product Item (cost/price information)



Screen 4: Overseas Purchase Orders

Overseas Purchase Orders:
Purchase Orders from an Overseas Supplier are similar to a local currency Purchase Order within InterAcct, however contain some additional information:

- ✓ Date Landed
- ✓ Shipping Basis
- ✓ Overseas Loading Port
- ✓ Local Destination
- ✓ Acess to Shipment Register
- ✓ Ability to change Exchange Rate



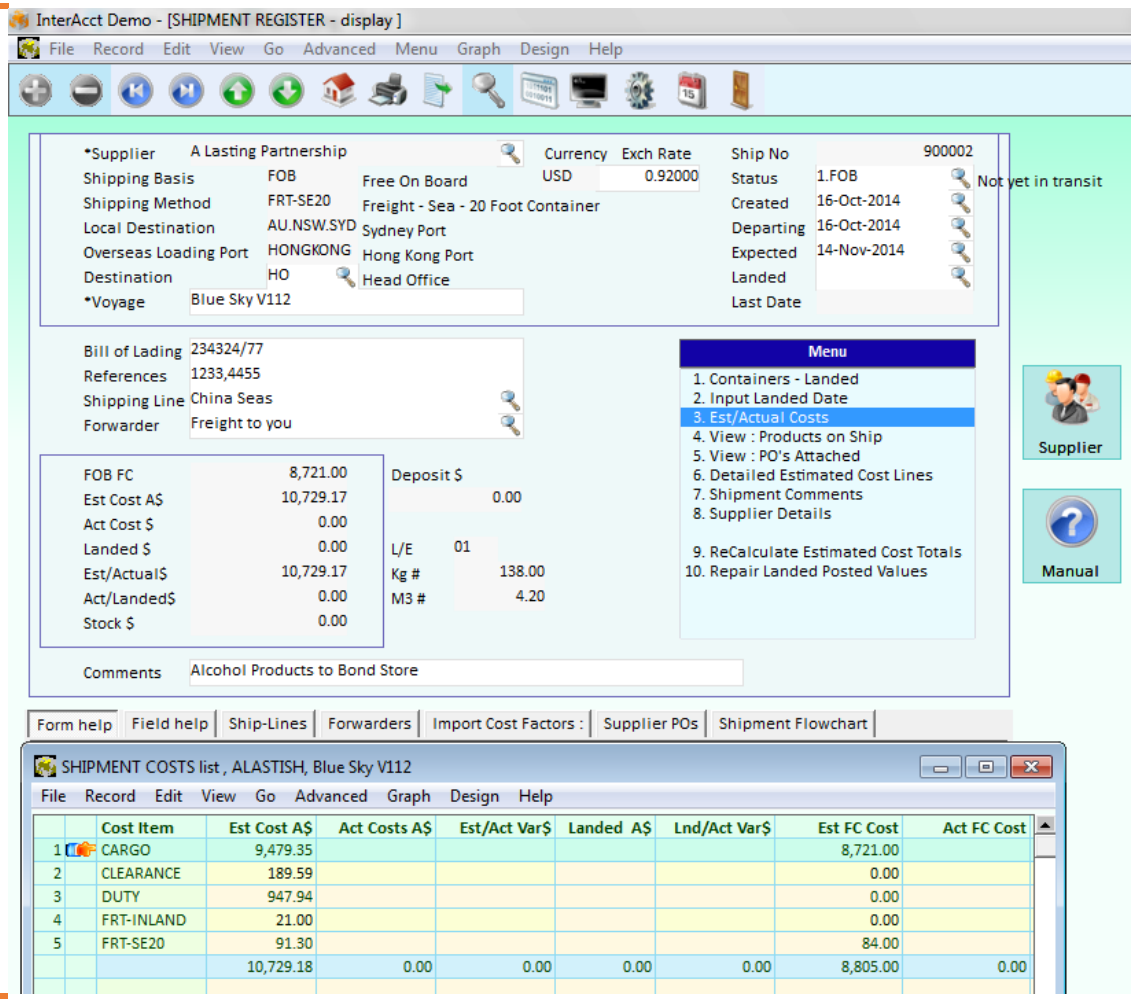
Screen 5: Landed Shipment Costs

Landed Shipment Costs:
Shipment costs are estimated automatically once you have attached the Purchase Order(s) to the Shipment.

Actual shipment costs are posted automatcially from the Accounting system to calculate the Cost Variance

The 'Landed Costs' is used once the goods have arrived at your warehouse.

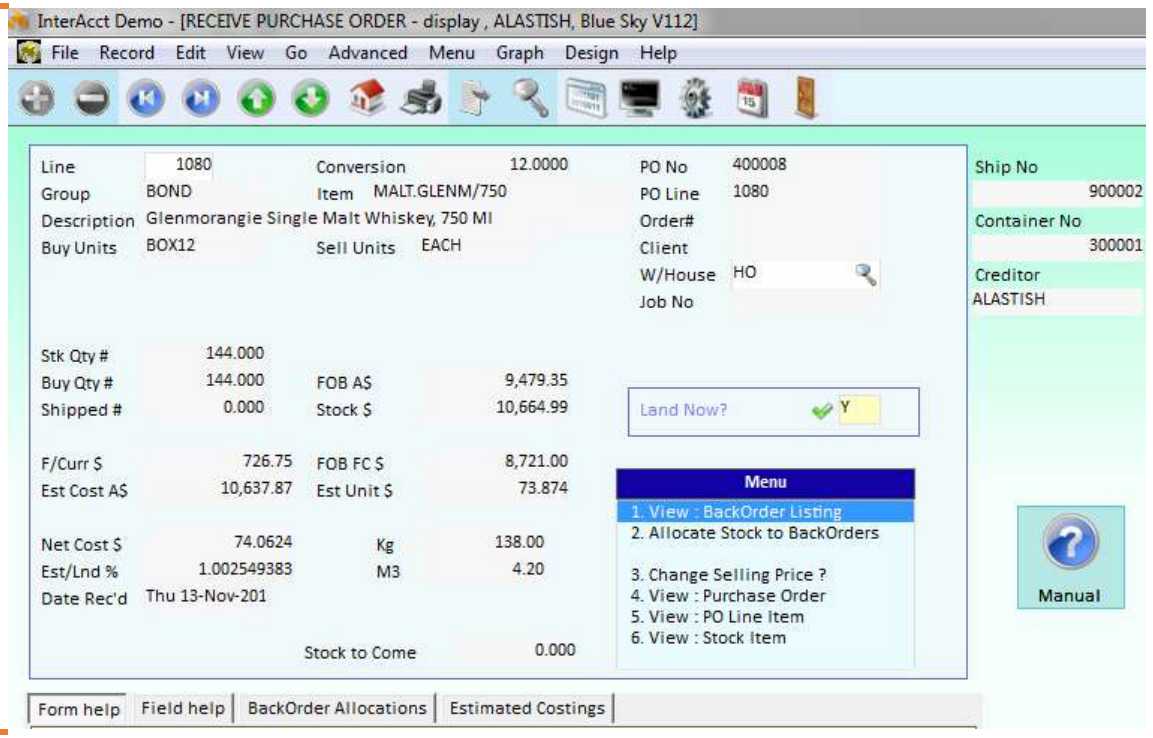
Not all costs may be yet been received, so the Landed Cost is the best cost between the original Estimate and Actual costs.



Screen 6: Receiving Goods

Receiving Goods:
Landed costs for goods received are calcuated automaticlly at the time goods and received and the Inventory is updated

Goods can be automatically reserved for Sales Orders or issued to Jobs



InterAcct Pricing (Per User)

Users	Base InterAcct	Job Cost-Estimating (A)	Import Shipment Costing (B)	Multiple Stock Warehouse Locations (C)
1	$1,500 (15-25)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
2-3	$1,000 (20-30)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
4	$750 (20-30)	+ $375 (10)	+ $250 (5-8)	+ $188 (2-3)
5-9	$600 (25-35)	+ $300 (10-15)	+ $200 (5-8)	+ $150 (3-5)
10-19	$500 (30-40)	+ $275 (10-15)	+ $175 (5-8)	+ $125 (3-5)
20-49	$400 (40-60)	+ $250 (10-15)	+ $150 (10-15)	+ $100 (3-5)
50+	$350 (50-75)	+ $230 (15-25)	+ $130 (10-20)	+ $90 (5-10)

Software Pricing

Software Pricing is per Computer Network "User" as defined in the above table. The optional software modules (eg, Job Cost Estimating) require the Base InterAcct as well, and are purchased based on the number of base Network Users. Prices are all ex GST.

+ Annual Support Pricing

Yearly support is calculated at 20% of purchase price, with no CPI annual increases. Support is reduced by 30% after 3 years. For example a single User (with just the base InterAcct) would be ($1,500 x 20%) = $300

+ Implementation & Training Budget

The (Number) denotes the estimated min/max hours of Implementation & Training required in the budget per installation / module (not per User). Implementation / training "Advanced" is currently charged at the average rate of $160 per hour.

Modules

There is a wide variety of software modules available for purchase, talk to InterAcct staff about your specific software needs.

Request a Cost Estimate:

InterAcct Software Pty Ltd

Toll Free: 1300 66 26 26 **After Hours:** 0412 578 622
Email: sales@interacct.com.au **Web:** http://www.interacct.com.au