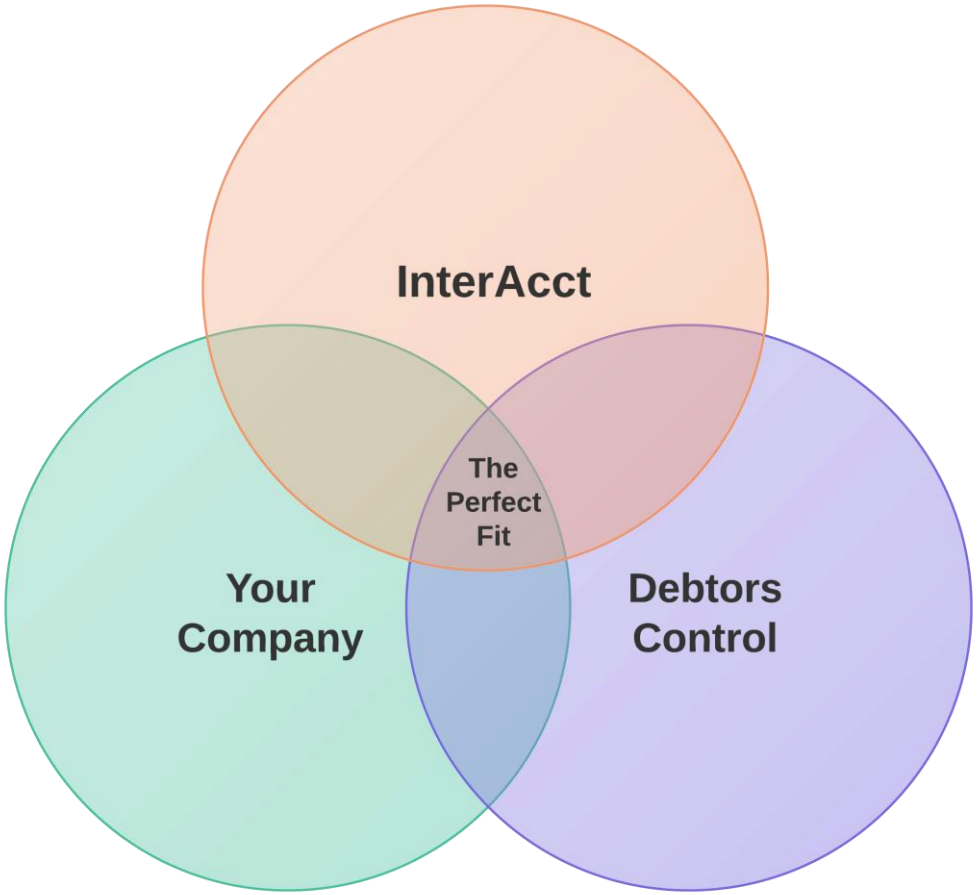
InterAcct for Debtors Control

Why InterAcct?

- ☑ **Integrated** — Fully integrated system from first recording a new sales enquiry, to estimating, quoting, win/loss analysis, purchasing, invoicing, and all the other accounting processes.
- ☑ **Reporting** — Run reports on demand that can be run retrospectively as at any prior date.
- ☑ **Account Status** — Verify the status (Overdue?) of the Debtor's account before any input is accepted on a new transaction.
- ☑ **Follow Up Diary** — The follow up diary allows you to keep track of expected payment of any overdue invoices.
- ☑ **Credit Control** — Strong Credit Control methods are incorporated in InterAcct, to improve cash flow.
- ☑ **Debtors Aged Analysis** — Monitor the trends of debtors, are they getting better, or worse at paying their dues?



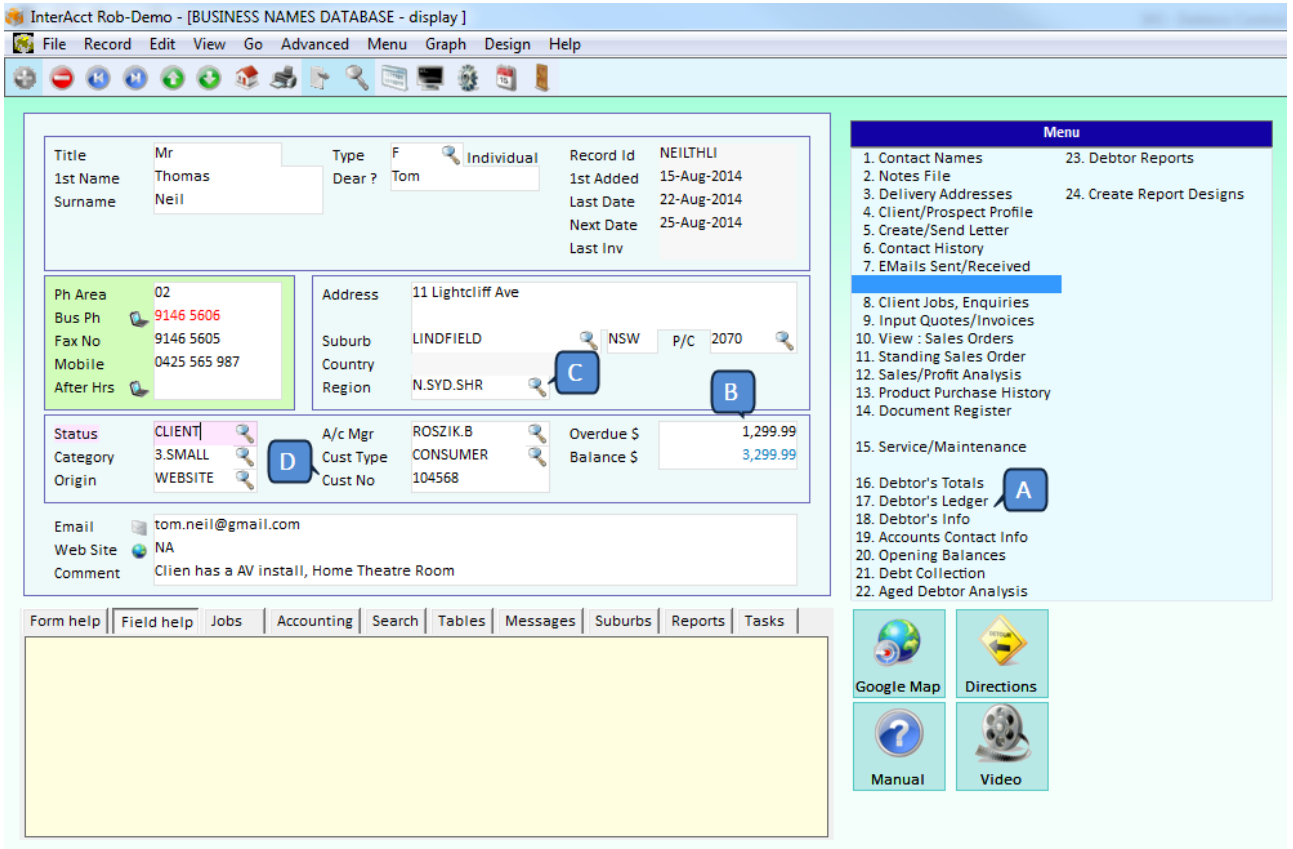
Client / Debtor File

A **Quick search** – by Company Name, First Name, Surname, Email, Phone number, etc.

B Search to just show Debtors with a balance due, and/or an **Overdue** balance

C **Classify/Search Debtors** by business potential, industry/type, Region, Account Manager, Origin/Lead Source, Date entered, etc.

D **Quick click** Email address to open up a new email message, or click on the web site to view. Also view Google Map location, and Directions to visit/deliver.



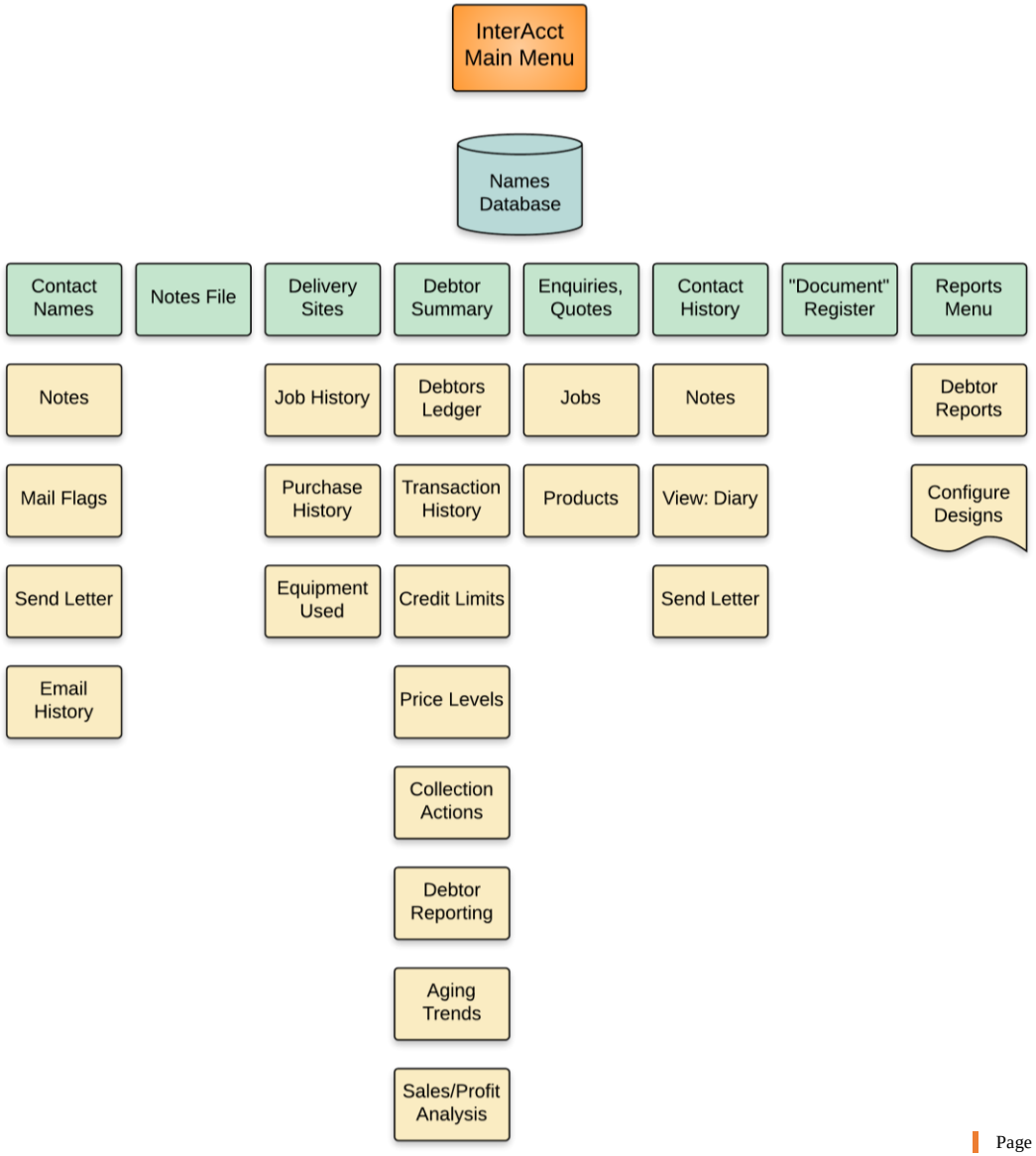
Client / Debtor Structure

Strong debtors control
translates into better cash flow, and therefore less stress

Relational Database :
One Debtor can have any number of Contact Names, Site/Delivery Addresses, plus a Free Format Notes area.

Purchase History :
The system automatically records what products/materials purchased (or used) by Debtor – with pricing details and links back to the source documents Invoice.

Drill Down :
View a grand total of a Debtors financial position, 'drill down' into more detail, and back to the source transaction if required.

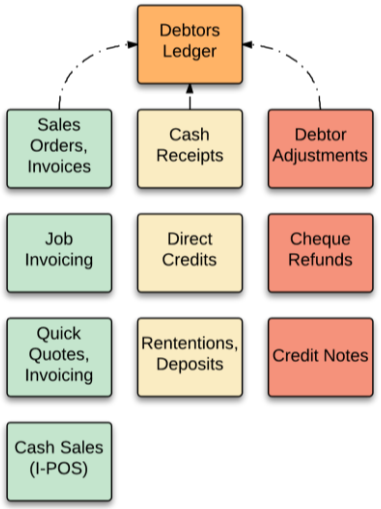


Accounts Receivable Menu

Debtor's (Accounts Receivable) Main Menu

"Get Started", setup up of the debtors classifications.

Debtor related transactions are entered through this menu





Key Features & Advantages

	Feature :	Advantage :	Base?
Debtors Totals	A complete reconciliation of totals, making up the outstanding balance	Have a glance at important summary information, credit limit balance, and gross profit generated.	Y
Product Purchase History	A comprehensive list of all the product/material purchase history – detail by job	What did they last order? What price did they pay? Is it still covered by a warranty?	Y
Debtors Aged Analysis	History is maintained for debtors aged analysis over time, with the option to save the aging results back to the Debtor.	Is the amount outstanding increasing month by month, and getting older? (more overdue). Reduce the incidence of bad debts	Y
Contact History	Register of past activities/contacts per Client – Automatically updates Follow Up Diary.	No need to commit to memory what events happened last, and when best to next follow up.	Y
Comments	Free format note areas – by company, by contact name, contact history, etc. Cut & paste option	Easy handover to a new salesperson with notes being properly recorded and secure.	Y
Debtors Information	Credit Limit, payment terms, pricing level.	Use credit holds to stop the outstanding debt increasing	Y
Multiple Price Levels	Price levels for each customer, price level by product group and contract pricing.	Ensure that the correct pricing applies, improve customer service – and reduce the need for preparing Credit Notes.	Option
Opening Balances	Simple input and reconciliation of a customer opening balance	Easy reconciliation from an old bookkeeping system into InterAcct – Debtor by Debtor.	Y
Debtors Ledger	Complete history record of all a Debtor's invoices – showing a reconciliation of the balance	Menu links to the source transactions, track history by date of receipts and adjustments.	Y
Debt Collection Actions	Record commitments made by a Debtor as to when payment will be received.	Automatically updates the follow up diary on the due date so commitments can be monitored.	Y
Retentions	Retentions due - mostly for construction jobs	Shows when retentions are due.	Y
Father/Son	Link multiple Debtor accounts belonging to Corporate Group	Invoices to the Debtors, Sales Analysis (and Statement) by Group Head Office.	Option

Screen 1: Debtors Reconciliation

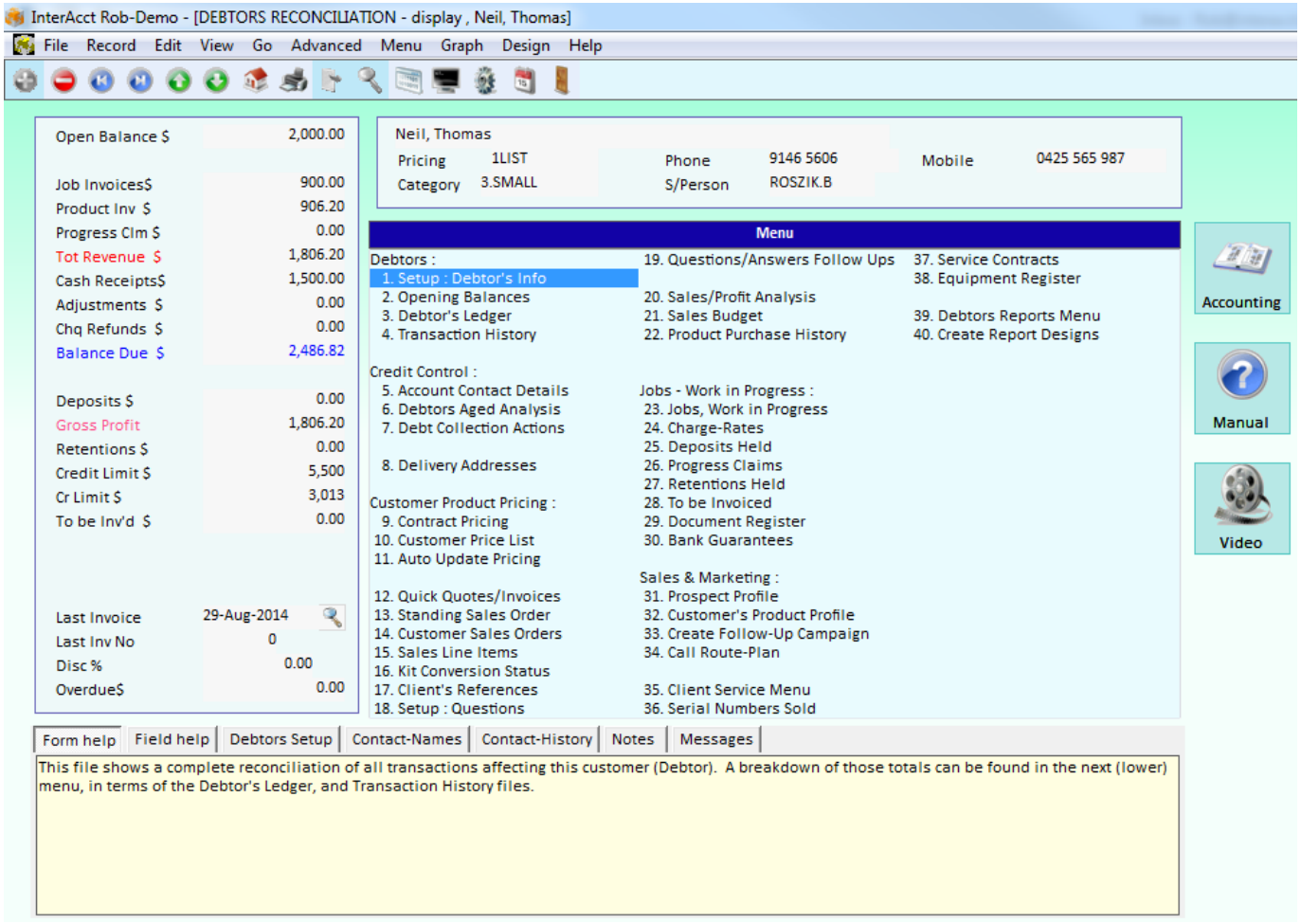
Debtors Totals:

Each Debtor has a Totals screen similar to this example. Some of the options in this example relate to optional software modules and therefore may not apply to each InterAcct system (will not be displayed).

This screen is designed to be a **simple financial summary** for a customer / client, which gives the ability to 'drill down' into the details and information which comprises this summary.

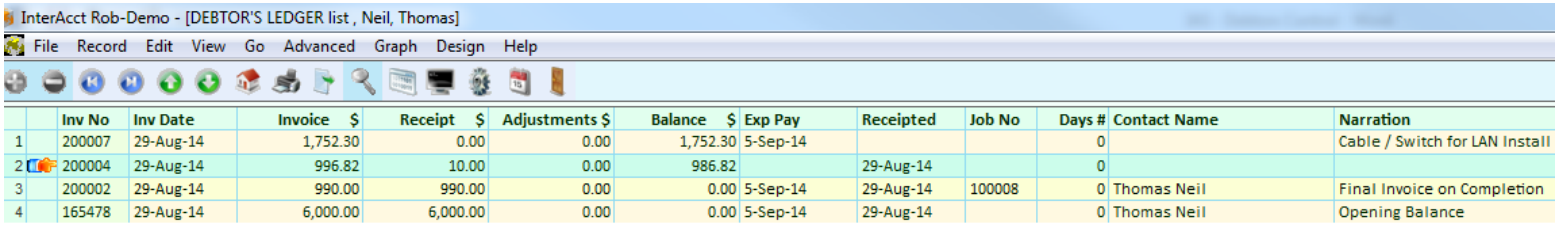
Everything is just one click or keyboard entry away - allowing **fast navigation**.

There is the option for **Father/Son Debtors** accounting for companies with a Head Office and branches.



Screen 2, 3: Debtors Ledger – Credit Control Report

Debtors Ledger:
Debtor transactions are posted from all over InterAcct arrive at a centralized Ledger – with links back to the source transaction



		Inv No	Inv Date	Invoice $	Receipt $	Adjustments $	Balance $	Exp Pay	Receipted	Job No	Days #	Contact Name	Narration
1		200007	29-Aug-14	1,752.30	0.00	0.00	1,752.30	5-Sep-14			0		Cable / Switch for LAN Install
2		200004	29-Aug-14	996.82	10.00	0.00	986.82		29-Aug-14		0		
3		200002	29-Aug-14	990.00	990.00	0.00	0.00	5-Sep-14	29-Aug-14	100008	0	Thomas Neil	Final Invoice on Completion
4		165478	29-Aug-14	6,000.00	6,000.00	0.00	0.00	5-Sep-14	29-Aug-14		0	Thomas Neil	Opening Balance

Reporting:
Numerous existing reports available

- Credit Control
- Debtor Statement
- Debtor Reconciliation

Can be printed as at a prior date.

Report Configurator allows you to select what information (files) and records to print. Easy to use.

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www.avsupercity.com.au
ABN :

Date : 29/08/2014

Credit Control Report

Page No: 1

Business	:			Record Id	: NEILTHLI
Phone	: (02) 9146 5606	Status	: CLIENT	1st Added	: 15/08/2014
Fax No	: (02) 9146 5605	Category	: 3.SMALL	Last Date	: 29/08/2014
Mobile	: 0425 565 987	Origin	: WEBSITE	Next Date	: 25/08/2014
After Hrs	:	Type	: CONSUMER	Last Inv	:
Address	: 11 Lightcliff Ave			Email	: tom.neil@gmail.com
	:			Web	: NA
	: LINDFIELD NSW 2070			Branch	: HO
	:			Region	: N.SYD.SHR
Comments	: Client has a AV install, Home Theatre Room			S/Person	: ROSZIK.B

Group:	Item:	Date:	Ref:	Qty #	Price $	Sales $	Margin %
AMP	SONY-X2000-2014	27/08/2014	001001	2.00	2150.00	2300.00	31.74
CAB	CAT6-100M	29/08/2014	100002	180.00	2.10	378.00	52.38
MAT	SC-COM\HNG.100INCH	29/08/2014	200004	1.00	906.20	906.20	11.72
NTWK	TPL-T3700G-28TQ	29/08/2014	100002	1.00	1200.00	1200.00	27.64
Total						**4784.20**	

Cr Limit $	Dispute ?	Payment Terms:	Pr Level:	Disc %	A/cs Contact
5500		14 Days from Invoice	1LIST	0	Thomas Neil

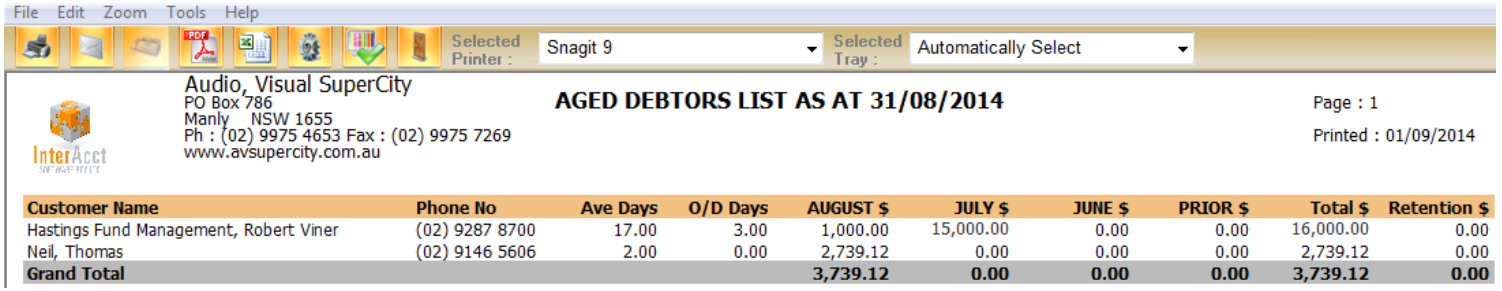
Date	Current $	30 Days $	60 Days $	90 Days + $	Total $	Average
29/08/2014	2739.12	0.00	0.00	0.00	2739.12	4606.86

Revenue $	Profit $	Deposits $	Cr. Limit $	Overdue $	Retentions $	Balance $
3399.20	2350.84	HO	2761	0	0	2739.12

Screen 4, 5, 6: Debtors Aged List, Projected Receipts, Overdue Customer Listing

Aged Debtors List:

Can be detailed or summarised.


File Edit Zoom Tools Help

Selected Printer : Snagit 9 Selected Tray : Automatically Select

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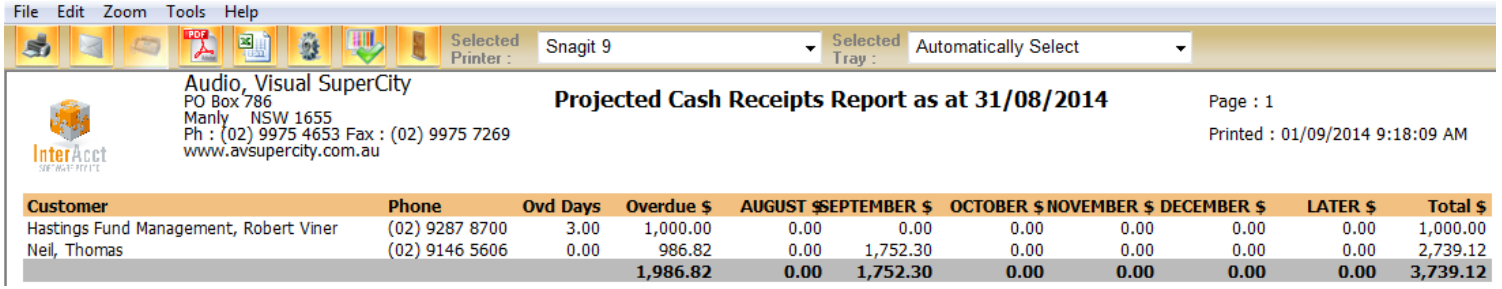
AGED DEBTORS LIST AS AT 31/08/2014

Page : 1
Printed : 01/09/2014

Customer Name	Phone No	Ave Days	O/D Days	AUGUST $	JULY $	JUNE $	PRIOR $	Total $	Retention $
Hastings Fund Management, Robert Viner	(02) 9287 8700	17.00	3.00	1,000.00	15,000.00	0.00	0.00	16,000.00	0.00
Neil, Thomas	(02) 9146 5606	2.00	0.00	2,739.12	0.00	0.00	0.00	2,739.12	0.00
Grand Total				**3,739.12**	**0.00**	**0.00**	**0.00**	**3,739.12**	**0.00**

Projected Cash Receipts:

Looks at when invoices are expected to be received – Cash Flow Reporting


File Edit Zoom Tools Help

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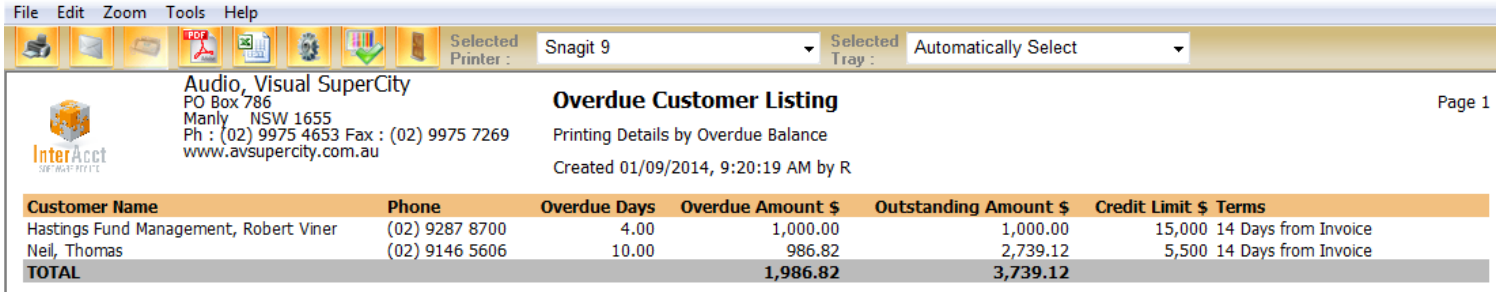
Projected Cash Receipts Report as at 31/08/2014

Page : 1
Printed : 01/09/2014 9:18:09 AM

Customer	Phone	Ovd Days	Overdue $	AUGUST $	SEPTEMBER $	OCTOBER $	NOVEMBER $	DECEMBER $	LATER $	Total $
Hastings Fund Management, Robert Viner	(02) 9287 8700	3.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
Neil, Thomas	(02) 9146 5606	0.00	986.82	0.00	1,752.30	0.00	0.00	0.00	0.00	2,739.12
			1,986.82	**0.00**	**1,752.30**	**0.00**	**0.00**	**0.00**	**0.00**	**3,739.12**

Overdue Customer Listing:

Focuses on those Debtors with Overdue balances.


File Edit Zoom Tools Help

Selected Printer : Snagit 9 Selected Tray : Automatically Select

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Overdue Customer Listing

Printing Details by Overdue Balance

Created 01/09/2014, 9:20:19 AM by R

Page 1

Customer Name	Phone	Overdue Days	Overdue Amount $	Outstanding Amount $	Credit Limit $	Terms
Hastings Fund Management, Robert Viner	(02) 9287 8700	4.00	1,000.00	1,000.00	15,000	14 Days from Invoice
Neil, Thomas	(02) 9146 5606	10.00	986.82	2,739.12	5,500	14 Days from Invoice
TOTAL			**1,986.82**	**3,739.12**		

Screen 7, 8 Aged Debtor List (Detailed)

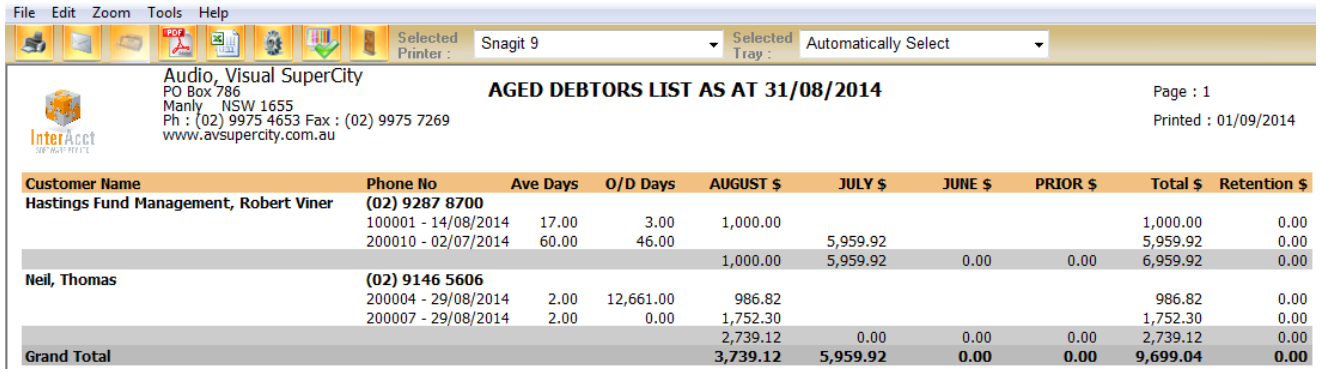
Detailed Aged Debtors List:

Useful as a simple Debt Collection report giving contact name and phone number details, as well as the unpaid invoices.

Debtors Statement:

Can be printed as a one off for a Debtor, or for a selected list. Shows how the account can be paid at the foot at the Statement.

All Report Designs can be personalised to suit.



File Edit Zoom Tools Help

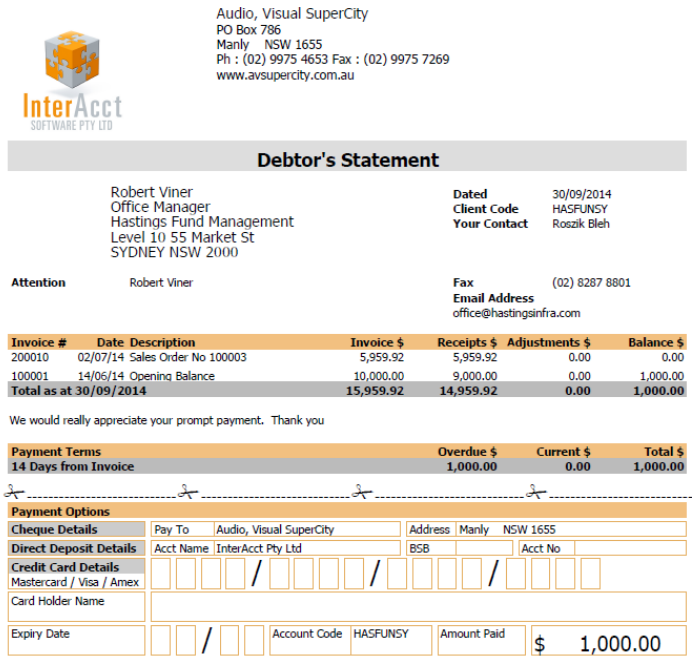
Selected Printer : Snagit 9 Selected Tray : Automatically Select

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AGED DEBTORS LIST AS AT 31/08/2014

Page : 1
Printed : 01/09/2014

Customer Name	Phone No	Ave Days	O/D Days	AUGUST $	JULY $	JUNE $	PRIOR $	Total $	Retention $
Hastings Fund Management, Robert Viner	**(02) 9287 8700**								
	100001 - 14/08/2014	17.00	3.00	1,000.00				1,000.00	0.00
	200010 - 02/07/2014	60.00	46.00		5,959.92			5,959.92	0.00
				1,000.00	5,959.92	0.00	0.00	6,959.92	0.00
Neil, Thomas	**(02) 9146 5606**								
	200004 - 29/08/2014	2.00	12,661.00	986.82				986.82	0.00
	200007 - 29/08/2014	2.00	0.00	1,752.30				1,752.30	0.00
				2,739.12	0.00	0.00	0.00	2,739.12	0.00
Grand Total				**3,739.12**	**5,959.92**	**0.00**	**0.00**	**9,699.04**	**0.00**



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Debtor's Statement

Robert Viner
Office Manager
Hastings Fund Management
Level 10 55 Market St
SYDNEY NSW 2000

Dated 30/09/2014
Client Code HASFUNSY
Your Contact Roszik Bleh

Attention Robert Viner

Fax (02) 8287 8801
Email Address office@hastingsinfra.com

Invoice #	Date	Description	Invoice $	Receipts $	Adjustments $	Balance $
200010	02/07/14	Sales Order No 100003	5,959.92	5,959.92	0.00	0.00
100001	14/06/14	Opening Balance	10,000.00	9,000.00	0.00	1,000.00
Total as at 30/09/2014			**15,959.92**	**14,959.92**	**0.00**	**1,000.00**

We would really appreciate your prompt payment. Thank you

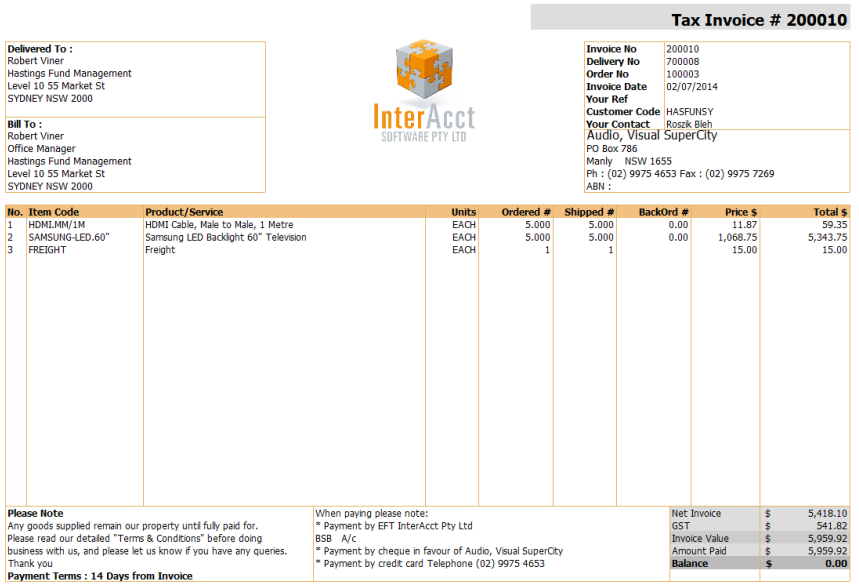
Payment Terms	Overdue $	Current $	Total $
14 Days from Invoice	**1,000.00**	**0.00**	**1,000.00**

Payment Options

Cheque Details	Pay To	Audio, Visual SuperCity	Address	Manly NSW 1655	
Direct Deposit Details	Acct Name	InterAcct Pty Ltd	BSB		Acct No
Credit Card Details Mastercard / Visa / Amex					
Card Holder Name					
Expiry Date	/	Account Code HASFUNSY	Amount Paid	$ 1,000.00	

InterAcct's Invoicing Methods

Job Costing	Print Format Options:
Quick Invoicing	Products & Services – in the Base InterAcct system
Sales Order Processing (optional module)	Products & Services – multiple price levels – links to Sales "Bundles/Kits", links to Manufacturing, Serial and Batch Numbers, Fashion – Style/Colour/Size
Job Invoices (optional module)	Line by Line, Summary, Detailed, by Phase
Job Progress Claims	Invoice by Phase, % Complete, by Billable Stage, by Quantity, % Complete
Automatic Draft Invoices	Based on detailed Job Cost Transactions – multiple jobs
Do & Charge Invoicing	Based on detailed Job Cost transactions – job by job – markup % can be defined
Periodic Invoicing	Continual Invoices by Interval (eg: week, month, year) with expiry date.
Repair Work Invoicing (and Quote)	Markup % on total cost defined, or your markup on costs by Cost Item.



Tax Invoice # 200010

Delivered To :
Robert Viner
Hastings Fund Management
Level 10 55 Market St
SYDNEY NSW 2000

Bill To :
Robert Viner
Office Manager
Hastings Fund Management
Level 10 55 Market St
SYDNEY NSW 2000

InterAcct SOFTWARE PTY LTD

Invoice No	200010
Delivery No	700008
Order No	100003
Invoice Date	02/07/2014
Your Ref	
Customer Code	HASFUNSY
Your Contact	Roszk Bleh

Audio, Visual SuperCity
PO Box 786
Manly NSW 1655
Ph : (02) 9975 4653 Fax : (02) 9975 7269
ABN :

No.	Item Code	Product/Service	Units	Ordered #	Shipped #	BackOrd #	Price $	Total $
1	HDMI.MM/1M	HDMI Cable, Male to Male, 1 Metre	EACH	5.000	5.000	0.00	11.87	59.35
2	SAMSUNG-LED.60"	Samsung LED Backlight 60" Television	EACH	5.000	5.000	0.00	1,068.75	5,343.75
3	FREIGHT	Freight	EACH	1	1		15.00	15.00

Please Note
Any goods supplied remain our property until fully paid for.
Please read our detailed "Terms & Conditions" before doing business with us, and please let us know if you have any queries.
Thank you
Payment Terms : 14 Days from Invoice

When paying please note:
* Payment by EFT InterAcct Pty Ltd
BSB A/C
* Payment by cheque in favour of Audio, Visual SuperCity
* Payment by credit card Telephone (02) 9975 4653

Net Invoice	$	5,418.10
GST	$	541.82
Invoice Value	$	5,959.92
Amount Paid	$	5,959.92
Balance	**$**	**0.00**

InterAcct Pricing (Per User)

Users	Base InterAcct	Job Cost-Estimating (A)	Kit Costing (B)	Father / Son Debtors Accounting (C)
1	$1,500 (15-25)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
2-3	$1,000 (20-30)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
4	$750 (20-30)	+ $375 (10)	+ $250 (5-8)	+ $188 (2-3)
5-9	$600 (25-35)	+ $300 (10-15)	+ $200 (5-8)	+ $150 (3-5)
10-19	$500 (30-40)	+ $275 (10-15)	+ $175 (5-8)	+ $125 (3-5)
20-49	$400 (40-60)	+ $250 (10-15)	+ $150 (10-15)	+ $100 (3-5)
50+	$350 (50-75)	+ $230 (15-25)	+ $130 (10-20)	+ $90 (5-10)

Software Pricing

Software Pricing is per Computer Network "User" as defined in the above table. The optional software modules (eg, Job Cost Estimating) require the Base InterAcct as well, and are purchased based on the number of base Network Users. Prices are all ex GST.

+ Annual Support Pricing

Yearly support is calculated at 20% of purchase price, with no CPI annual increases. Support is reduced by 30% after 3 years. For example a single User (with just the base InterAcct) would be ($1,500 x 20%) = $300

+ Implementation & Training Budget

The (Number) denotes the estimated min/max hours of Implementation & Training required in the budget per installation / module (not per User). Implementation / training "Advanced" is currently charged at the average rate of $160 per hour.

Modules

There is a wide variety of software modules available for purchase, talk to InterAcct staff about your specific software needs.

Request a Cost Estimate:

InterAcct Software Pty Ltd

Toll Free: 1300 66 26 26 **After Hours:** 0412 578 622
Email: sales@interacct.com.au **Web:** http://www.interacct.com.au